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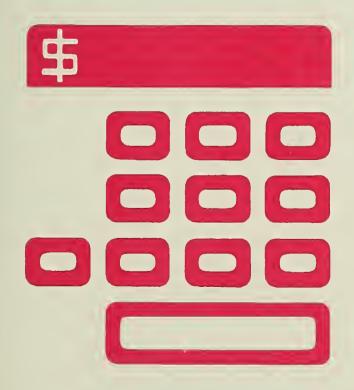
1987
Census of
Retail Trade

RC87-A-35

MILL

**GEOGRAPHIC AREA SERIES** 

# **North Dakota**



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### **ACKNOWLEDGMENTS**

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If you have any questions concerning the statistics in this report, call (301) 763-7038.

# 1987 Census of Retail Trade

RC87-A-35

**GEOGRAPHIC AREA SERIES** 

# **North Dakota**

Issued August 1989



U.S. Department of Commerce Robert A. Mosbacher, Secretary Michael R. Darby, Under Secretary for Economic Affairs

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### INTRODUCTION

### PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

### **AUTHORITY AND SCOPE**

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the-

Census of Retail Trade

Census of Wholesale Trade

Census of Service Industries

Census of Transportation

Census of Manufactures

Census of Mineral Industries

Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

### **AVAILABILITY OF THE DATA**

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

### WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

### HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying inter-

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, coverng 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to nolude some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

### AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures, Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics*. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

### **CENSUS OF RETAIL TRADE**

The 1987 Census of Retail Trade, part of the 1987 Economic Censuses, covered retail trade as defined in the Standard Industrial Classification (SIC) Manual. 1 It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

For the 1987 Census of Retail Trade, large- and mediumsize firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

### **CENSUS DISCLOSURE RULES**

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the

<sup>&</sup>lt;sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

### **GEOGRAPHIC AREAS COVERED**

This report series presents data for the following areas:

- 1. The United States as a whole.
- 2. Each State and the District of Columbia.
- 3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,0002 and which meet specific criteria of urban character and of social and economic integration.
- 4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.2 Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
- 5. The area within the State outside metropolitan statistical areas.
- 6. Each county or county equivalent.3 4
- 7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.<sup>2 3</sup> For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
- 8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.2

### **DOLLAR VALUES**

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

### **RELIABILITY OF DATA**

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe: definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

### SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Retail Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

Represents zero.

<sup>&</sup>lt;sup>2</sup>According to 1980 Census of Population or subsequent special census.

<sup>&</sup>lt;sup>3</sup>Those defined as of January 1, 1987.

<sup>&</sup>lt;sup>4</sup>See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

(D)	Withheld to avoid disclosing data for individual	CMSA	Consolidated I
	companies; data are included in broader kind-	MSA	Metropolitan S
	of-business totals.	n.e.c.	Not elsewhere
(IC)	Independent city.	PMSA	Primary Metro
(NA)	Not available.	pt.	Part.
(NC)	Not comparable.	r	Revised.
(X)	Not applicable.	SIC	Standard Indus

# Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables						Table					
information shown in tables	1	2	3	4	5	6	7	8	9	10	11
GEOGRAPHIC AREAS  The State		x	×	х				××			
or MSA					X <sup>2</sup> X	¹X	1X		х	²X	X
Establishments. Sales Annual payroll First quarter payroll. Paid employees for pay period including March 12, 1987 Unincorporated businesses.	X X X		<sup>4</sup> X <sup>4</sup> X <sup>4</sup> X	4X 4X 4X 4X 4X	X X X X	X X X X	X X X X	X X X X	× × × ×		
Sales per establishment. Sales per employee Payroll per employee Employees per establishment. 1982 to 1987 comparative statistics (establishments, sales, payroll, employees)		× × ×	⁴X								
Summary statistics for industries having an SIC change between 1972 and 1987				⁴X						²X	х

<sup>&</sup>lt;sup>1</sup>Includes areas with 350 retail establishments or more. <sup>2</sup>Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population or subsequent special census.

<sup>&</sup>lt;sup>3</sup>See Explanation of Terms, appendix A.

<sup>&</sup>lt;sup>4</sup>Based on 1972 Standard Industrial Classification.

# Users' Guide for Locating Statistics in the 1987 Census of Retail Trade Reports

	Information shown in reports by kind of business or industry category										
Report and geographic area	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employ- ees	Selected ratios and rankings	Merchan- dise line sales	Sales size and employ- ment size of establish- ments and firms	Concentration ratios of largest firms	Single units and multiunits	Legal form of organiza- tion	Selected topics
GEOGRAPHIC AREA SERIES United States	X X X X	× × × ×	X X X X	× × × ×	x x x						
SERIES United States State CMSA, PMSA, MSA County Place		1X X X X									
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION) United States	×	x	x	X			×	×	×	x	
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES United States		X	X							X	<sup>2</sup> X
MERCHANDISE LINE SALES United States	X <sup>3</sup> X <sup>3</sup> X	3X 3X	Ŷ			X <sup>3</sup> X <sup>3</sup> X				^	^
MISCELLANEOUS SUBJECTS United States	X X X	X X X	× × ×	X X X							<sup>4</sup> X <sup>4</sup> X <sup>4</sup> X
ZIP CODES United States	<sup>5</sup> X <sup>5</sup> X	<sup>5</sup> X <sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X							
SPECIAL REPORT SERIES—SELECTED STATISTICS United States. State CMSA, MSA	¹X <sup>8</sup> X <sup>8</sup> X	¹X <sup>8</sup> X <sup>8</sup> X	× × ×	× × ×	X X X		eХ				<sup>1 7</sup> X <sup>7 8</sup> X <sup>8 8</sup> X

<sup>&</sup>lt;sup>1</sup>Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

<sup>&</sup>lt;sup>2</sup>Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

<sup>&</sup>lt;sup>3</sup>Data available in printed form only for the United States. Data for other areas are available only on microfiche and computerized media.

<sup>&</sup>lt;sup>4</sup>For United States, States, and MSA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels as well as establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; and on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, types of food services, franchise holders, concession operators, contract feeding and automatic merchandising machine operators; and on the gallon sales of fuels, LP gas bulk storage capacity, and number of establishments selling bottled LP gas.

<sup>&</sup>lt;sup>5</sup>Data available on public-use computer tapes and CD-ROM only.

<sup>&</sup>lt;sup>6</sup>Data available by sales size of establishments without payroll only.

<sup>&</sup>lt;sup>7</sup>Includes percent of retail sales in MSA's, in non-MSA areas, in central cities, and outside central cities within MSA's.

<sup>&</sup>lt;sup>8</sup>Includes data for all establishments and establishments with payroll.

<sup>&</sup>lt;sup>9</sup>Includes percent of retail sales inside and outside central cities within each individual MSA.

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### SUMMARY OF FINDINGS

Data from the 1987 Census of Retail Trade show that North Dakota's 5,235 retail stores with payroll had sales totaling \$3.7 billion. In 1982, 5,388 stores had sales of \$3.3 billion.

For establishments with payroll in 1987, sales of new car dealers accounted for 20.1 percent of the State's total sales by retailers compared to 21.0 percent in 1982. Other leading retail kinds of business in 1987 were grocery stores with 17.6 percent of sales, department stores (including leased departments) with 11.7 percent, gasoline service stations with 10.0 percent, and lumber and other building materials dealers with 4.5 percent.

For 1987, sales for establishments with payroll in the State averaged \$712 thousand per establishment, compared to \$608 thousand in 1982. In 1987, department stores (including leased departments) averaged \$13.3 million per establishment; new car dealers, \$4.9 million; grocery stores, \$1.7 million; recreational vehicle dealers, \$1.5 million; and miscellaneous general merchandise stores, \$1.3 million.

For retail establishments with payroll, 1987 sales per employee averaged \$77 thousand. Recreational vehicle dealers had sales per employee of \$288 thousand, which contrasts sharply with the \$12 thousand per employee average for dairy products stores.

The 1987 payroll of retailers in the State amounted to \$408 million, compared to \$367 million for 1982. Payroll as a percent of sales of establishments with payroll averaged 10.9 percent for all retailers, 29.6 percent for retail bakeries, and 5.5 percent for used car dealers.

There were 48,163 paid employees (full- and part-time) engaged in retail trade in the State as of mid-March 1987, compared to 45,696 employees in 1982. Restaurants and lunchrooms were the largest employers with 7,429 employees; followed by refreshment places, 6,335 employees; and grocery stores, 5,994.

Cass County led the counties in the State, accounting for 22.2 percent of total sales by retailers. Fargo had the largest sales among all places in the State, with 21.0 percent of the State total.

Figure 1. State Map

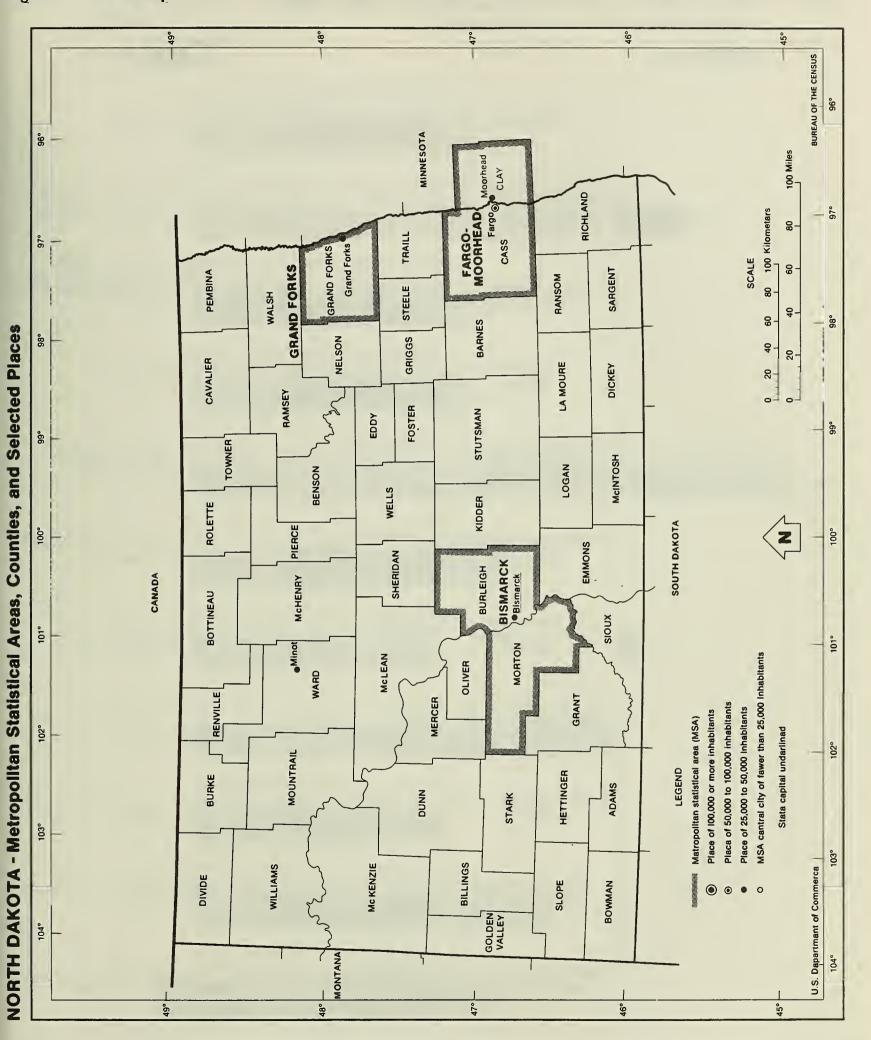
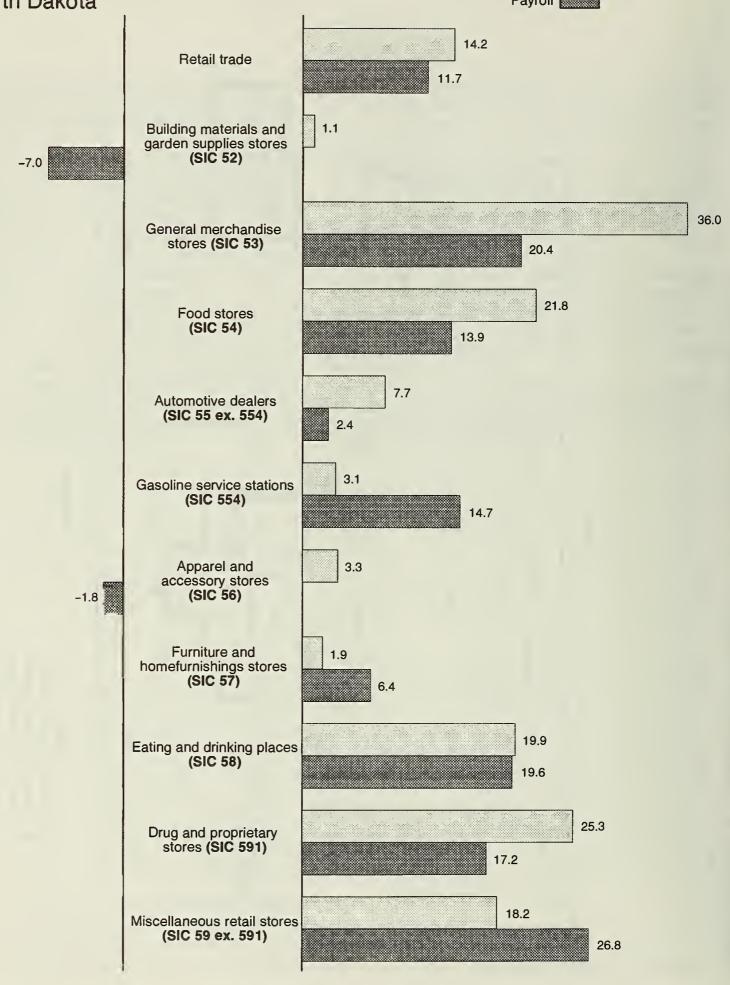
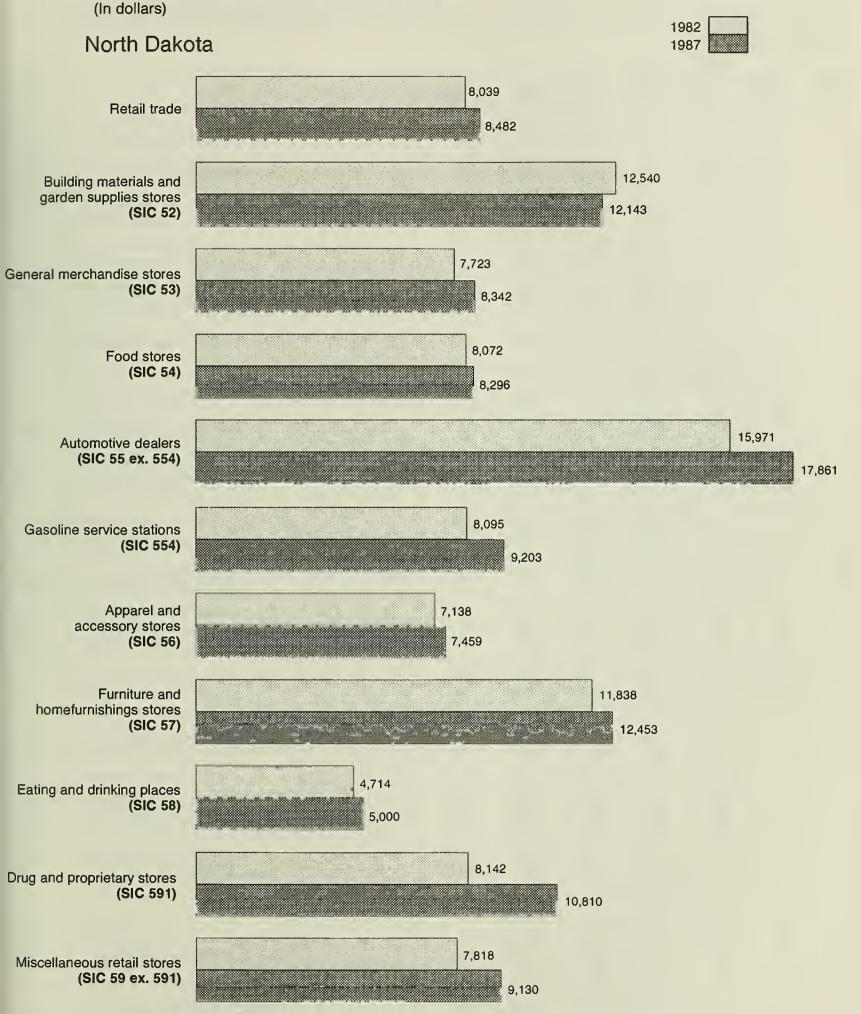


Figure 2. Percent Change in Sales and Annual Payroll: 1982 to 1987 (Includes only establishments with payroll) Sales North Dakota Payroll 14.2 Retail trade 1.1 Building materials and garden supplies stores (SIC 52) -7.0 General merchandise stores (SIC 53) 20.4 21.8 Food stores (SIC 54) 13.9 7.7 Automotive dealers

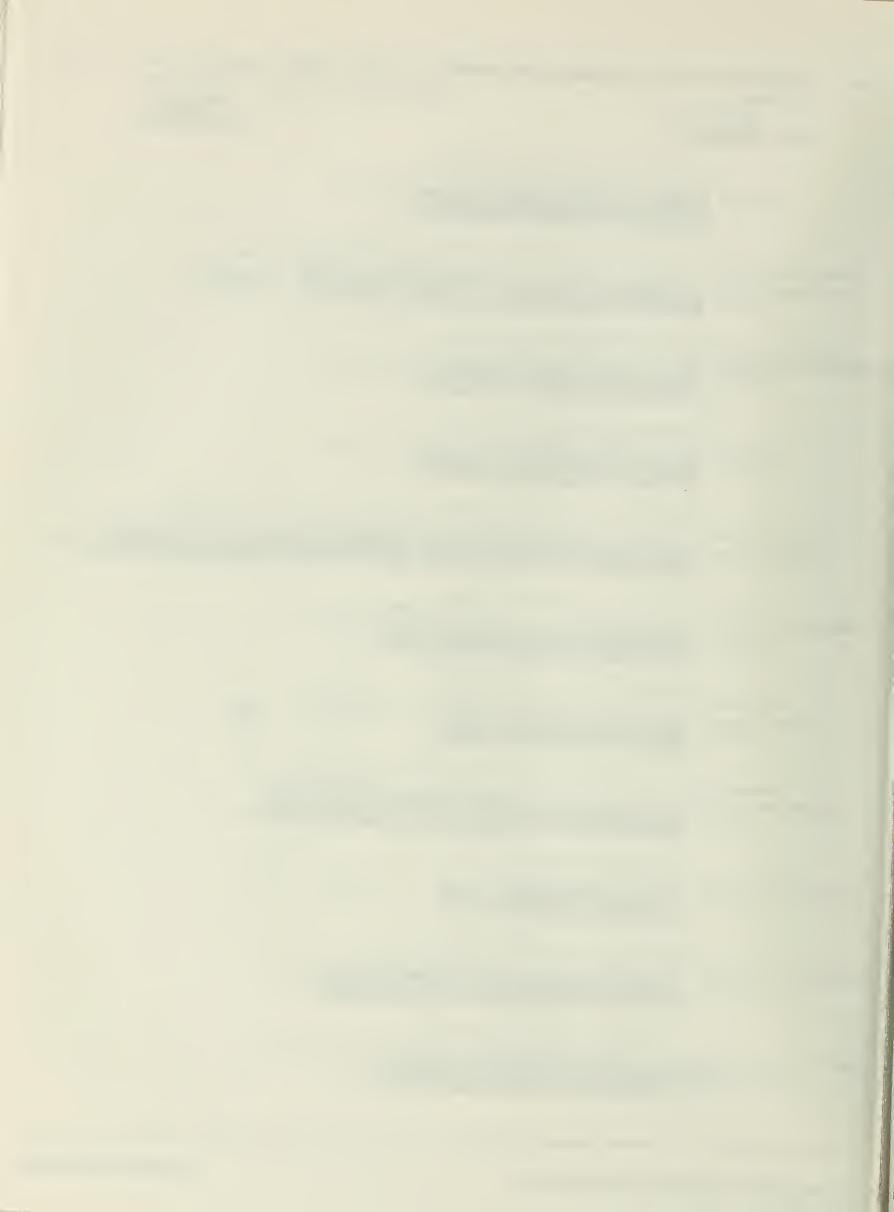


Note: Data are based on 1972 Standard Industrial Classification.

Figure 3. Annual Payroll Per Employee: 1987 and 1982



Note: Data are based on 1972 Standard Industrial Classification.



### Table 1. Summary Statistics for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

Tevised thet	nodology for presenting establishment counts, see appendix A1					Paid	Unincorporate	ed businesses
1987	Kind of business				First	employees for pay period	Individual	
SIC code		Estab- lishments	Sales	Annual payroll	quarter payroll	including March 12	proprie- torships (number)	Partner- ships
	Retall trade	(number) 5 <b>2</b> 35	(\$1,000) 3 <b>72</b> 9 6 <b>44</b>	(\$1,000) 407 724	(\$1,000) 96 350	(number) 48 163	2 031	(number)
52	Building materials and garden supplies stores	<b>42</b> 3	244 972	28 232	6 250	2 325	117	19
521, 3 521 523	Building materials and supply stores	222 198 24	176 868 168 872 7 996	20 628 19 545 1 083	4 559 4 304 255	1 486 1 395 91	36 29 7	5 5 -
525 526 527	Hardware stores	142 37 22	39 994 16 059 12 051	4 872 1 613 1 119	1 124 328 239	604 138 97	70 10 1	11 2 1
53	General merchandise stores	131	498 542	5 <b>1 2</b> 69	12 468	6 146	37	1
531	Department stores (incl. leased depts.) <sup>1 2</sup>	33	438 454	(NA)	(NA)	(NA)	-	-
531 531 pt. 531 pt. 531 pt.	Department stores (excl. leased depts.)¹ Conventional¹ Discount or mass merchandising¹ National chain¹	33 8 16 9	407 860 76 693 (D) (D)	41 140 9 771 (D) (D)	9 998 2 387 (D) (D)	5 018 1 251 (D) (D)	- - -	- - -
533 539	Variety storesMiscellaneous general merchandise stores	45 53	21 677 69 005	3 066 7 063	721 1 749	381 747	17 20	-
54	Food stores	516	681 174	55 618	13 415	6 704	241	43
541 542	Grocery stores	390 35	658 461 9 543	51 437 1 143	12 448 263	5 994 131	173 22	29 2
546 546 pt. 546 pt.	Retail bakeries Retail bakeries — baking and selling Retail bakeries — selling only	54 48 6	8 016 7 310 706	2 310 2 162 148	532 500 32	412 387 25	36 34 2	6 4 2
543, 4, 5, 9 543 544 545 549	Other food stores Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	37 3 15 3 16	5 154 (D) 1 825 (D) 2 532	728 (D) 310 (D) 333	172 (D) 69 (D) 80	167 (D) 63 (D) 77	10 2 4 1 3	6 - 4 1 1
55 ex. 554	Automotive dealers	354	875 816	73 712	16 883	4 127	68	20
551 552	New and used car dealersUsed car dealers	154 26	749 091 18 768	59 307 1 029	13 742 206	3 133 67	17 11	6 2
553 553 pt. 553 pt.	Auto and home supply stores	122 109 13	64 468 (D) (D)	10 123 (D) (D)	2 197 (D) (D)	690 (D) (D)	25 21 4	11 10 1
555, 6, 7, 9 555 556 557 559	Miscellaneous automotive dealers  Boat dealers  Recreational vehicle dealers  Motorcycle dealers  Automotive dealers, n.e.c.	52 21 9 20 2	43 489 16 884 13 831 (D) (D)	3 253 1 202 823 (D) (D)	738 240 227 (D) (D)	237 89 48 (D) (D)	15 3 5 6	1 - 1
554	Gasoline service stations	471	372 071	24 462	5 874	2 658	214	15
56	Apparel and accessory stores	484	165 938	20 654	4 981	2 769	110	23
561	Men's and boys' clothing stores	63	26 892	4 150	976	421	12	2
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	201 179 22	68 543 64 361 4 182	7 708 7 289 419	1 859 1 762 97	1 255 1 184 71	42 37 5	9 7 2
565	Family clothing stores	80	37 845	4 402	1 063	554	24	3
566 pt. 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores	103 5 21 1 76	28 303 (D) 5 850 (D) 21 412	3 829 (D) 1 153 (D) 2 514	929 (D) 267 (D) 623	417 (D) 100 (D) 304	19 - 3 - 16	3 - 1
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	37 11 26	4 355 2 171 2 184	565 226 339	154 63 91	122 51 71	13 5 8	5 - 5
57	Furniture and homefurnishings stores	3 <b>2</b> 6	134 174	20 510	4 921	1 647	109	26
5712	Furniture stores	102	58 531	10 238	2 460	720	32	6
5713, 4, 9 5713 5714 5719	Homefumishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefumishings stores	71 34 9 28	22 816 16 807 709 5 300	3 191 2 410 109 672	712 547 28 137	271 169 12 90	27 10 5 12	3 - 1 2
572	Household appliance stores	44	14 635	1 895	441	167	18	5
573 5731 5734 5735 5736	Radio, television, computer, and music stores Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores Musical instrument stores	62 12 18	38 192 18 782 4 806 7 126 7 478	5 186 2 444 720 684 1 338	1 308 613 191 164 340	489 245 55 87 102	32 23 3 1 5	12 4 3 4 1

### Table 1. Summary Statistics for the State: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

				2		Paid employees	Unincorporate	ed businesses
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
58	Eating and drinking places	1 441	339 262	81 492	18 939	16 299	727	131
5812 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	968 510 18 398 42	281 344 135 145 2 395 138 690 5 114	71 871 38 215 652 31 830 1 174	16 556 8 846 182 7 289 239	14 217 7 429 123 6 335 330	442 255 11 149 27	97 54 2 37 4
5813	Drinking places	473	57 918	9 621	2 383	2 082	285	34
591	Drug and proprietary stores	188	119 568	14 540	3 419	1 345	53	8
591 pt. 591 pt.	Drug storesProprietary stores	178 10	116 945 2 623	14 126 414	3 309 110	1 292 53	49 4	8 -
59 ex. 591	Miscellaneous retail stores	901	298 127	37 <b>2</b> 35	9 200	4 143	355	79
592	Liquor stores	161	58 357	5 494	1 307	757	50	7
593	Used merchandise stores	31	2 119	340	86	65	17	5
594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	345 56 27 29	106 146 37 224 30 200 7 024	14 262 4 626 3 835 791	3 661 1 300 1 126 174	1 749 423 336 87	140 17 3 14	37 3 - 3
5942 5943 5944 5945 5946 5947 5948 5949	Book stores	29 5 83 34 7 95 3 33	7 894 1 571 23 819 7 115 (D) 15 529 (D) 9 787	867 201 3 948 739 (D) 2 124 (D) 1 282	195 47 1 014 169 (D) 546 (D) 299	121 25 423 116 (D) 368 (D) 226	12 2 32 19 1 45 -	1 1 5 4 - 17 - 6
596 5961 5962 5963	Nonstore retailers	70 24 9 37	46 575 19 648 5 003 21 924	5 940 2 315 472 3 153	1 446 544 121 781	580 198 52 330	27 11 3 13	2 - 1 1
598 5983 5984 5989	Fuel dealers	94 34 58 2	50 155 30 341 (D) (D)	4 880 2 110 (D) (D)	1 246 535 (D) (D)	328 130 (D) (D)	26 18 7 1	1 1 - -
5992 5993 5994 5995	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores	81 1 5 31	10 223 (D) 658 6 154	2 090 (D) 80 1 191	501 (D) 17 257	301 (D) 11 84	51 1 1 6	9 - 2 4
5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	82 8 - 74	(D) 1 725 - (D)	(D) 244 - (D)	(D) 68 - (D)	(D) 35 - (D)	36 4 - 32	12 1 - 11

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

### Table 2. Selected Ratios for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

	inodology for presenting establishment courts, see appendix A	Sales			
1987 SIC code	Kind of business	Per establishment (dollars)	Per employee <sup>1</sup> (dollars)	Annual payroll per employee <sup>1</sup> (dollars)	Employees per establishment <sup>1</sup> (number)
	Retall trade	712 444	77 438	8 466	9
52	Building materials and garden supplies stores	579 130	105 364	12 143	5
521, 3 521 523	Building materials and supply stores	796 703 852 889 333 167	119 023 121 055 87 868	13 882 14 011 11 901	7 7 4
525 526 52 <b>7</b>	Hardware stores	281 648 434 027 547 773	66 215 116 370 124 237	8 066 11 688 11 536	4 4 4
53	General merchandise stores	3 805 664	81 116	8 342	47
531	Department stores (incl. leased depts.) <sup>2 3</sup>	13 286 485	(NA)	(NA)	(NA)
531 531 pt. 531 pt. 531 pt.	Department stores (excl. leased depts.)2 Conventional2 Discount or mass merchandising2 National chain2	12 359 394 9 586 625 (D) (D)	81 279 61 305 (D) (D)	8 198 7 811 (D) (D)	152 156 (D) (D)
533 539	Variety storesMiscellaneous general merchandise stores	481 711 1 301 981	56 895 92 376	8 04 <b>7</b> 9 455	8 14
54	Food stores	1 320 105	101 607	8 296	13
541 542	Grocery stores	1 688 362 272 657	109 853 72 847	8 581 8 <b>72</b> 5	15 4
546 546 pt. 546 pt.	Retail bakeries Retail bakeries — baking and selling Retail bakeries — selling only	148 444 152 292 117 667	19 456 18 889 28 240	5 607 5 587 5 920	8 8 4
543, 4, 5, 9 543 544 545 549	Other food stores Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	139 297 (D) 121 667 (D) 158 250	30 862 (D) 28 968 (D) 32 883	4 359 (D) 4 921 (D) 4 325	5 (D) 4 (D) 5
55 ex. 554	Automotive dealers	2 474 056	212 216	17 861	12
551 552	New and used car dealersUsed car dealers	4 864 227 <b>7</b> 21 846	239 097 280 119	18 930 15 358	20 3
553 553 pt. 553 pt.	Auto and home supply stores  Tire, battery, and accessory dealers  Other auto and home supply stores	528 426 (D) (D)	93 432 (D) (D)	14 671 (D) (D)	6 (D) (D)
555, 6, <b>7</b> , 9 555 556 557 559	Miscellaneous automotive dealers  Boat dealers  Recreational vehicle dealers  Motorcycle dealers  Automotive dealers, n.e.c.	836 327 804 000 1 536 778 (D) (D)	183 498 189 708 288 146 (D) (D)	13 726 13 506 17 146 (D) (D)	5 4 5 (D) (D)
554	Gasoline service stations	789 <b>960</b>	139 982	9 203	6
56	Apparel and accessory stores	342 847	59 927	7 459	6
561	Men's and boys' clothing stores	426 857	63 876	9 857	7
562, 3 562 563	Women's clothing and specialty stores  Women's clothing stores  Women's accessory and specialty stores	341 010 359 559 190 091	54 616 54 359 58 901	6 142 6 156 5 901	6 7 3
565	Family clothing stores	473 063	68 312	7 946	7
566 pt. 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores	274 786 (D) 278 571 (D) 281 737	67 873 (D) 58 500 (D) 70 434	9 182 (D) 11 530 (D) 8 270	4 (D) 5 (D) 4
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	117 703 197 364 84 000	35 697 42 569 30 761	4 631 4 431 4 775	3 5 3
57	Furniture and homefurnishings stores	411 577	81 466	1 <b>2 45</b> 3	5
5712	Furniture stores	573 833	81 293	14 219	7
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	321 352 494 324 78 778 189 286	84 192 99 450 59 083 58 889	11 775 14 260 9 083 7 467	4 5 1 3
572	Household appliance stores	332 614	87 635	11 347	4
573 5731 5734 5735 5736	Radio, television, computer, and music stores Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores Musical instrument stores	350 385 302 935 400 500 395 889 439 882	78 102 76 661 87 382 81 908 73 314	10 605 9 976 13 091 7 862 13 118	4 4 5 5 6

### Table 2. Selected Ratios for the State: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987		Sales				
SIC code	Kind of business	Per establishment (dollars)	Per employee <sup>1</sup> (dollars)	Annual payroll per employee <sup>1</sup> (dollars)	Employees per establishment <sup>1</sup> (number)	
58	Eating and drinking places	235 435	20 815	5 000	11	
5812	Eating places	290 645	19 789	5 055	15 15	
5812 pt.	Restaurants and lunchrooms	264 990	18 192	5 144	15	
5812 pt. 5812 pt.	CafeteriasRefreshment places	133 056 348 467	19 472 21 893	5 301 5 024	7 16	
5812 pt.	Other eating places	121 762	15 497	3 558	8	
5813	Drinking places	122 448	27 818	4 621	4	
591	Drug and proprietary stores	636 000	88 898	10 810	7	
591 pt.	Drug stores	656 994	90 515	10 933	7	
591 pt.	Proprietary stores	262 300	49 491	7 811	5	
59 ex. 591	Miscellaneous retail stores	330 885	71 959	8 987	5	
592	Liquor stores	362 466	77 090	7 258	5	
593	Used merchandise stores	68 355	32 600	5 231	2	
594	Miscellaneous shopping goods stores	307 670	60 690	8 154	5	
5941	Sporting goods stores and bicycle shops	664 714	88 000	10 936	8	
5941 pt. 5941 pt.	General line sporting goods storesSpecialty line sporting goods stores	1 118 519 242 207	89 881 80 736	11 414 9 092	12 3	
5942	Book stores	272 207	65 240	7 165	4	
5943	Stationery stores	314 200	62 840	8 040	5	
5944 5945	Jewelry storesHobby, toy, and game shops	286 976 209 265	56 310 61 336	9 333 6 371	5	
5946	Camera and photographic supply stores	209 265 (D)	(D)	(D)	5 3 (D) 4	
5947	Gift, novelty, and souvenir shops	163 463	42 198	5 772	4	
5948 5949	Luggage and leather goods storesSewing, needlework, and piece goods stores	(D) 296 576	(D) 43 305	(D) 5 673	(D) 7	
596 5961	Nonstore retailers  Catalog and mail-order houses	665 357 818 667	80 302 99 232	10 241 11 692	8	
5962	Merchandising machine operators	555 889	96 212	9 077	6	
5963	Direct selling establishments	592 541	66 436	9 555	9	
598	Fuel dealers	533 564	152 912	14 878	3	
5983 5984	Fuel oil dealersLiquefied petroleum gas (bottled gas) dealers	892 382	233 392	16 231 (D)	4	
5989	Fuel dealers, n.e.c.	(D) (D)	(D) (D)	(g)	(D) (D)	
5992	Florists	126 210	33 963	6 944	_4	
5993	Tobacco stores and stands	121 (D)	(D)	(D)	(D) 2	
5994 5995	News dealers and newsstandsOptical goods stores	131 600 198 516	59 818 73 262	7 273 14 179	3	
5999	Miscellaneous retail stores, n.e.c.	(D)	(D)	(D)	(D)	
5999 pt. 5999 pt.	Pet shops	215 625	49 286	6 971	4	
5999 pt.	Other miscellaneous retail stores, n.e.c.	(D)	(D)	(D)	(D)	

<sup>&</sup>lt;sup>1</sup>Based on number of employees for pay period including March 12. <sup>2</sup>Includes sales from catalog order desks. <sup>3</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

# Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.

		presenting establishment counts, see append		hments	or onangeo in r	Sales	0,000,1100		inual payroll	, 4.00 00	Paid employ period ir Marc	rees for pay
1972 SIC code	1987 SIC code	Kind of business	1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Retail trade— including used automobile parts and accessories stores¹ Excluding used automobile parts and accessories	5 297	5 404	3 743 790	3 <b>27</b> 6 99 <b>0</b>	14.2	410 925	367 791	11.7	48 449	45 752
52	52	stores <sup>2</sup> Bullding materials and garden supplies	5 235	5 388	3 729 644	3 <b>27</b> 3 <b>57</b> 9	13.9	407 724	367 086	11.1	48 163	45 696
		stores	<b>42</b> 3	510	244 9 <b>7</b> 2	242 203	1.1	28 2 <b>3</b> 2	30 346	-7.0	2 325	2 420
521, 3 521	521, 3 521	Building materials and supply stores Lumber and other building materials	198	280 246	176 868 168 872	164 464 154 105	7.5 9.6	20 628 19 545	21 860 20 020	-5.6 -2.4	1 486 1 395	1 535 1 378
523	523	dealersPaint, glass, and wallpaper stores	24	34	7 996	10 359	-22.8	1 083	1 840	-41.1	91	157
525 526	525 526	Hardware storesRetail nurseries, lawn and garden supply	142	166	39 994	44 170	-9.5	4 872	5 214	-6.6	604	669
527	527	Stores Mobile home dealers	37 22	22 42	16 059 12 051	4 352 29 217	269.0 -58.8	1 613 1 119	706 2 566	128.5 -56.4	138 97	51 165
53	53	General merchandise stores	131	146	<b>4</b> 98 <b>54</b> 2	366 449	36.0	51 269	42 578	20.4	6 146	5 513
531		Department stores (incl. leased depts.) [with 25 employees or more] <sup>3 4 5</sup>	37	36	(D)	308 732	(D)	(NA)	(NA)	(NA)	(NA)	(NA)
	531	Department stores (incl. leased depts.) [with 50 employees or more] <sup>3 4 5</sup>	33	(NA)	438 454	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	539 pt.	Department stores (incl. leased depts.) [with 25 to 49 employees] <sup>3</sup> 4 7	4	(NA)	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531		Department stores (excl. leased depts.) [with 25 employees or more] <sup>3 5</sup>	37	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	531	Department stores (excl. leased depts.) [with 50 employees or more] <sup>3 6</sup>	33	(NA)	407 860	(NA)	(NA)	41 140	(NA)	(NA)	5 018	(NA)
	539 pt.	Department stores (excl. leased depts.) [with 25 to 49 employees] <sup>3 7</sup>	4	(NA)	407 000 (D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
533 539	533	Variety stores	45	49	21 677	18 699	15.9	3 066	2 900	5.7	381	418
539	539 pt.	Miscellaneous general merchandise stores	49	61	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
54	54	Food stores	516	585	681 174	559 336	21.8	55 618	48 817	<b>13.</b> 9	6 704	6 048
541 5422, 3	541 5421	Grocery stores Meat and fish (seafood) markets	390 35	463 31	658 461 9 543	532 623 9 878	23.6 -3.4	51 437 1 143	44 443 1 100	15.7 3.9	5 994 131	5 353 126
546 5462 5463	546 546 pt. 546 pt.	Retail bakeries Retail bakeries — baking and selling Retail bakeries — selling only	54 48 6	44 42 2	8 016 7 310 706	6 933 (D) (D)	15.6 (D) (D)	2 310 2 162 148	2 004 (D) (D)	15.3 (D) (D)	412 387 25	381 (D) (D)
543, 4, 5, 9	543, 4, 5, 9	Other food stores	37	47	5 154	9 902	-47.9	728	1 270	-42.7	167	188
543 544 545 549	543 544 545 549	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	3 15 3 16	3 20 8 16	(D) 1 825 (D) 2 532	(D) 1 164 4 616 (D)	(D) 56.8 (D) (D)	(D) 310 (D) 333	(D) 198 623 (D)	(D) 56.6 (D) (D)	(D) 63 (D) 77	(D) 71 46 (D)
55 ex. 554	55 ex. 554	Automotive dealers	354	379	875 816	8 <b>1</b> 3 <b>413</b>	7.7	<b>73 71</b> 2	71 981	2.4	4 127	4 507
551 552	551 552	New and used car dealers Used car dealers	154 26	208 19	749 091 18 768	687 <b>0</b> 59 14 963	9.0 25.4	59 307 1 029	56 932 991	4.2 3.8	3 133 67	3 456 70
553 553 pt.	553 553 pt.	Auto and home supply stores	122 109	99 87	64 468 (D)	68 600 56 992	-6.0 (D)	10 123 (D)	10 664 9 086	-5.1	690 (D)	712 596
553 pt.	553 pt.	Other auto and home supply stores	13	12	(D)	11 608	(D)	(D)	1 578	(D) (D)	(D)	116
555, 6, 7, 9 555	555, 6, 7, 9 555	Miscellaneous automotive dealers  Boat dealers	52 21	53 14	43 489 16 884	42 791 (D)	1.6 (D)	3 253 1 202	3 394 (D)	-4.2 (D)	237 89	269 (D)
556	556, 559 pt.	Recreational and utility trailer dealers9_	9	7	13 831	17 814	-22.4	823	990	-16.9	48	(D) 59
557 559	557 559 pt.	Motorcycle dealersAutomotive dealers, n.e.c. [excl. utility trailer dealers]	20	30	(D) (D)	17 769 (D)	(D) (D)	(D) (D)	1 677 (D)	(D)	(D) (D)	152 (D)
554	554	Gasoline service stations	471	450	372 071	360 83 <b>7</b>	3.1	24 462	21 331	14.7	2 658	2 635
56	56	Apparel and accessory stores	484	526	165 938	160 664	3.3	20 654	2 <b>1</b> 03 <b>7</b>	-1.8	2 769	2 947
561	561	Men's and boys' clothing stores	63	79	26 892	30 134	-10.8	4 150	5 065	-18.1	421	528
562, 3, 8 562 563, 8	562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty	201 179	204 189	68 543 64 361	57 742 55 523	18.7 15.9	7 708 7 289	7 021 6 739	9.8 8.2	1 255 1 184	1 114 1 064
565	565	stores <sup>10</sup> Family clothing stores	80	15 99	4 182 37 845	2 219 40 211	-5.9	419 4 402	282 4 569	48.6	71 554	720
566	566	Shoe stores	103	110	28 303	29 152	-2.9	3 829	3 879	-1.3	417	484
566 pt. 566 pt. 566 pt. 566 pt.	566 pt. 566 pt. 566 pt. 566 pt.	Men's shoe stores Women's shoe stores Children's and juveniles' shoe stores Family shoe stores	1	6 22 3 79	(D) 5 850 (D) 21 412	825 7 606 324 20 397	(D) -23.1 (D) 5.0	(D) 1 153 (D) 2 514	157 1 140 46 2 536	(D) 1.1 (D) 9	(D) 100 (D) 304	13 152 4 315

### Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.

1972	1987		Establis	hments		Sales		Ar	nnual payroll		period i	yees for pay ncluding ch 12
SIC code	SIC code	Kind of business	1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
56	56	Apparel and accessory stores—Con.										
564, 9 564 569	564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	37 11 26	34 11 23	4 355 2 171 2 184	3 425 1 259 2 166	27.2 72.4	565 226 339	503 162 341	12.3 39.5 6	122 51 71	101 38 63
57	57	Furniture and homefurnishings stores	326	344	134 174	131 674	1.9	20 510	19 284	6.4	1 647	1 629
5712	5712	Furniture stores	102	128	58 531	63 910	-8.4	10 238	10 436	-1.9	720	778
5713, 4, 9 5713 5714 5719	5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores _	71 34 9 28	76 35 16 25	22 816 16 807 709 5 300	16 886 11 719 1 440 3 727	35.1 43.4 -50.8 42.2	3 191 2 410 109 672	2 267 1 520 285 462	40.8 58.6 -61.8 45.5	271 169 12 90	234 122 37 75
572	572	Household appliance stores	44	47	14 635	16 009	-8.6	1 895	1 998	-5.2	167	192
573 5732	573 5731	Radio, television, computer, and music stores	109 74	93 65	38 192 23 588	34 869 23 450	9.5 .6	5 186 3 164	4 583 3 024	13.2 4.6	489 300	425 266
	5734	stores Computer and software stores	62 12	(NA) (NA)	18 782 4 806	(NA) (NA)	(NA) (NA)	2 444 720	(NA) (NA)	(NA) (NA)	245 55	(NA) (NA)
5733	5735	Music storesRecord and prerecorded tape	35	28	14 604	11 419	27.9	2 022	1 559	29.7	189	159
	5736	stores Musical instrument stores	18 17	10 18	7 126 7 478	4 261 7 158	67.2 4.5	684 1 338	446 1 113	53.4 20.2	87 102	59 100
58	58	Eating and drinking places	1 441	1 413	<b>33</b> 9 <b>262</b>	282 910	19.9	81 492	68 113	19.6	16 299	14 449
5812 pt. 5812 pt. 5812 pt. 5812 pt. 5812 pt.	5812 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	968 510 18 398 42	910 497 17 344 52	281 344 135 145 2 395 138 690 5 114	229 527 125 986 4 415 91 315 7 811	-45.8	71 871 38 215 652 31 830 1 174	59 092 34 782 1 145 21 179 1 986	21.6 9.9 -43.1 50.3 -40.9	14 217 7 429 123 6 335 330	12 370 7 283 205 4 519 363
5813	5813	Drinking places	473	503	57 918	53 383	8.5	9 621	9 021	6.7	2 082	2 079
591	591	Drug and proprietary stores	188	188	119 568	95 418	25.3	14 540	12 408	17.2	1 345	1 524
591 pt. 591 pt.	591 pt. 591 pt.	Drug storesProprietary stores	178 10	181 7	116 945 2 <b>6</b> 23	90 835 4 583	28.7 -42.8	14 126 414	11 900 508	18.7 -18.5	1 292 53	1 458 66
59 ex. 591	59 ex. 591	Miscellaneous retail stores¹	963	863	312 273	264 086	18.2	40 436	31 896	26.8	4 429	4 080
592	592	Liquor stores	161	161	58 357	55 077	6.0	5 494	4 965	10.7	757	887
593	593, 5015 pt.	Used merchandise stores <sup>1</sup>	93	39	16 265	5 380	202.3	3 541	1 035	242.1	351	118
594 5941	594 5941	Miscellaneous shopping goods stores Sporting goods stores and bicycle	345	336	106 146	83 305	27.4	14 262	12 205	16.9	1 749	1 660
5941 pt.	5941 pt. 5941 pt.	shops General line sporting goods stores _ Specialty line sporting goods stores _	56 27 29	61 31 30	37 224 30 200 7 024	26 802 20 449 6 353	38.9 47.7 10.6	4 626 3 835 791	3 687 2 765 922	25.5 38.7 -14.2	423 336 87	374 280 94
5941 pt. 5942, 3	5942, 3	Book, stationery stores	34	40	9 465	(D)	(D)	1 068	(D)	(D)	146	(D) 132
5942 5943	5942 5943	Book stores Stationery stores	29 5	29 11	7 894 1 571	5 311 (D)	48.6 (D)	867 201	679 (D)	27.7 (D)	121 25	132 (D)
5944	5944	Jewelry stores	83	87	23 819	22 384	6.4	3 948	3 809	3.6	423	414
5945, 6, 7, 8, 9 5945 5946	5945, 6, 7, 8, 9 5945 5946	Other miscellaneous shopping goods stores	172 34	148 34	35 <b>638</b> 7 115	(D) 5 769	(D) 23.3	4 620 739	(D) 623	(D) 18.6	757 116	(D) 111
5947 5948 5949	5947 5948 5949	stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece	95 3	3	(D) 15 529 (D)	2 608 9 864 (D)	(D) 57.4 (D)	(D) 2 124 (D)	344 1 508 (D)	(D) 40.8 (D)	(D) 368 (D)	47 316 (D)
596	596	goods stores  Nonstore retailers	33 70	95	9 787 46 575	8 026 44 880	21.9	1 282 5 940	1 074 6 475	19.4	226 580	212 654
5961 5962 5963	5961 5962 5963	Catalog and mail-order houses Merchandising machine operators Direct selling establishments	24 9 37	45 13 37	19 648 5 003 21 924	24 677 7 806 12 397	-20.4 -35.9 76.8	2 315 472 3 153	2 723 1 077 2 675	-15.0 -56.2 17.9	198 52 330	253 118 283
598 5983	5983	Fuel and ice dealersFuel oil dealers	94 34	73 36	50 155 30 341	52 204 36 348	-3.9 -16.5	4 880 2 110	3 284 1 729	48.6 22.0	328 130	256 143
5984 5982	5984 5989, 5999 pt. (pt.)	Liquefied petroleum gas (bottled gas) dealers Fuel and ice dealers, n.e.c. <sup>12</sup>	58 2	36 1	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
5992 5993 5994	5992 5993 5994	Florists	1	2	10 223 (D) 658	8 706 (D) 640	17.4 (D) 2.8	2 090 (D) 80	1 715 (D) 62	21.9 (D) 29.0	301 (D) 11	272 (D) 15

### Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.

1070	1987		Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
1972 SIC code	SIC code	Kind of business	1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
59 <b>ex.</b> 591 5999	59 <b>ex.</b> 591	Miscellaneous retail stores¹—Con.  Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods										
	5995 5999 pt. 5999 pt. 5999 pt.	stores]	113 31 8	82 22 6 2	(D) 6 154 1 725 -	(D) 3 427 819 (D)	(D) 79.6 110.6 (D)	(D) 1 191 244 -	(D) 654 100 (D)	(D) 82.1 144.0 (D)	(D) 84 35	(D) 55 21 (D)
	(pt.)	n.e.c. [excl. ice dealers]	74	52	(D)	9 427	(D)	(D)	1 372	(D)	(D)	135

### Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.

1972 SIC code	1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
		Retail trade— Including used automobile parts and accessories stores¹ Excluding used automobile parts and accessories stores²	5 <b>297</b> 5 <b>23</b> 5	3 743 790 3 729 644	410 925 407 724	9 <b>7 14</b> 5 96 35 <b>0</b>	48 449 48 163
531	531 539 pt.	Department stores (incl. leased depts.) [with 25 employees or more] <sup>3 4 6</sup> Department stores (incl. leased depts.) [with 50 employees or more] <sup>3 4 6</sup> Department stores (incl. leased depts.) [with 25 to 49 employees] <sup>3 4 7</sup>	37 33 4	(D) 438 454 (D)	(NA) (NA) (NA)	(NA) (NA) (NA)	(NA) (NA) (NA)
531	531 539 pt.	Department stores (excl. leased depts.) [with 25 employees or more] <sup>3 5</sup> Department stores (excl. leased depts.) [with 50 employees or more] <sup>3 8</sup> Department stores (excl. leased depts.) [with 25 to 49 employees] <sup>3 7</sup>	37 33 4	(D) 407 860 (D)	(D) 41 140 (D)	(D) 9 998 (D)	(D) 5 018 (D)
539	539 pt.	Miscellaneous general merchandise stores <sup>8</sup>	49	(D)	(D)	(D)	(D)
5422, 3	5421	Meat and fish (seafood) markets	35	9 543	1 143	263	131
546 5462 5463	546 546 pt. 546 pt.	Retail bakeries ————————————————————————————————————	54 48 6	8 016 7 310 706	2 310 2 162 148	532 500 32	412 387 25
556	556, 559 pt.	Recreational and utility trailer dealers9	9	13 831	823	227	48
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers]	2	(D)	(D)	(D)	(D)
563, 8	563	Women's accessory and specialty stores <sup>10</sup>	22	4 182	419	97	71
5732	5731 5734	Radio and television stores <sup>11</sup>	74 62 12	23 588 18 782 4 806	3 164 2 444 720	804 613 191	300 245 55
5733	5735 5736	Music stores	35 18 17	14 604 7 126 7 478	2 022 684 1 338	504 164 340	189 87 102
593	593, 5015 pt.	Used merchandise stores¹	93	16 265	3 541	881	351
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c.12	2	(D)	(D)	(D)	(D)
5999		Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores]	113	(D)	(D)	(D)	(D)
	5995 5999 pt. (pt.)	Optical goods storesOther miscellaneous retail stores, n.e.c. [excl. ice dealers]	31 74	(D) 6 154 (D)	(D) 1 191 (D)	(D) 257 (D)	(D) 84 (D)

¹Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

²Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

³Includes sales from catalog order desks.

⁴Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

⁵Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.

⁵Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.

⁵Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

⁵Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.

¹Includes furriers and fur shops classified in SIC 566 based on 1972 SIC.

¹Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

¹²Includes ice dealers classified in SIC 5982 based on 1972 SIC.

### Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

_	added only establishments with pa						Unincorp	porated		••••		siness groups		
	Geographic area	Estab-			First	Paid employees for pay period	Individual		and gard	n materials len supplies cores (C 52)	s	merchandise tores IC 53)		l stores C 54)
		lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1	North Dakota	5 235	3 729 644	407 724	96 <b>350</b>	48 163	2 031	365	423	244 972	131	498 542	<b>51</b> 6	681 174
2	Adams County	34	15 980	1 616	386	254	17	3	4	1 371	1	(D)	2	(D)
3	Barnes County Valley City	112 87	65 578 61 225	7 575 7 036	1 828 1 685	910 837	46 28	7	12 9	4 564 (D)	4 3	(D) (D) (D)	10 8	15 995 (D)
5	Balance of county	25	4 353	539	143	73	18	3	3	(D)	1	(D)	2	(D)
6	Benson County	29	6 866	530	121	95	23	2	2	(D)	1	(D)	7	3 293
7	Billings County	12	1 016	133	13	11	9	-	-	-	-	-	-	-
8	Bottineau County Bottineau	88 48	36 448 26 285	3 946 2 766	953 673	498 318	39 21	5	10 4	3 571 1 586	2	(D) (D) (D)	9	6 823 6 051
10	Balance of county	40	10 163	1 180	280	180	18	5	6	1 985	1		3	772
11	Bowman County	50 37	17 835	1 839	426	277	27	10	4	1 510	1	(D)	5	4 272
12	Burke CountyBurleigh County	473	7 009 457 175	738 51 615	188 12 110	123 5 996	20 107	31	4 26	424 17 656	10	(D) 98 835	35	2 066 70 197
14 15	BismarckBalance of county	455 18	450 722 6 453	50 863 752	11 944 166	5 897 99	100	28 3	25	(D)	10	98 835	31	69 556 641
	Cass County	694	829 068	93 561	22 729	11 243	162	38	40	51 100	13	(D)	60	135 185
17 18	Fargo West Fargo	596 34	783 344 27 705	88 112 2 980	21 479 685	10 541 362	116 9	36	28 5	45 152 1 486	13	(D) (D)	46	122 700
19	Balance of county	64	18 019	2 469	565	340	37	2	7	4 462	-	-	10	(D) (D)
	Cavalier County	66	28 519	2 847	639	336	32	4	3	(D)	. 1	(D)	11	6 675
	Dickey County	60	23 341	2 302	528	357	28	4	5	1 775	3	(D)	8	5 158
	Divide County	38 28	9 790	1 079 794	231	141	24 15	2	5	1 570	1	(D) (D)	6	(D) 3 154
	Dunn County Eddy County	31	9 199	936	212	129	18	3		(D) (D)	3	(D)	6	(D)
	Emmons County	42	13 651	1 206	321	153	24	5	7	2 483	1	(D)	6	3 913
	Foster County	54	22 665	2 059	485	252	33	1	8	3 791	1	(D)	8	4 742
27 28	CarringtonBalance of county	42 12	19 231 3 434	1 859 200	444 41	220 32	23 10	1	7 1	(D) (D)	1	(D) -	6 2	(D) (D)
29	Golden Valley County	23	14 221	1 232	309	158	11	_	3	1 357	1	(D)	2	(D)
30	Grand Forks County	494	518 882	59 269	13 614	6 611	104	33	29	31 231	10	102 975	35	77 481
31 32	Grand Forks Balance of county	414 80	483 099 35 783	56 122 3 147	12 927 687	6 196 415	64 40	26 7	21 8	29 465 1 766	10	102 975	24 11	73 018 4 463
33	Grant County	32	7 794	858	200	113	18	4	3	990	-	-	8	2 494
	Griggs County	29	9 330	861	205	99	18	1	4	509	1/	(D)	4	2 918
	Hettinger County	35	9 629	960	223	123	20	4	4	709	-	-	5	3 096
	Kidder County	21	4 909	308	70	46	16	2	2	(D)	1	(D)	5	1 504
	La Moure County	45	10 589	1 023	233	160	31	6	6	1 751	2	(D)	7	3 850
	Logan County	24	8 786	587	138	99	15	4	3	620	-	-	3	(D)
	McHenry County McIntosh County	47 46	12 219 15 932	1 195 1 339	267 303	178 205	37 30	2	4	(D) 1 658	1	(D)	14	3 921 1 938
	McKenzie County	48	14 719	1 649	395	222	27	3	5	2 014		(0)	6	4 973
	McLean County	85	28 960	2 609	575	358	46	9	10	3 365	3	504	11	8 360
	Mercer County	74	39 877	3 860	910	474	30	7	8	4 077	2	(D)	15	16 304
44 45	Beulah Balance of county	26 48	15 426 24 451	1 467 2 393	353 557	202 272	9 21	2 5	2 6	(D) (D)	1	(D) (D)	6 9	8 377 7 927
46	Morton County	167	123 423	12 427	2 879	1 303	64	11	16	8 366 7 201	5	1 151	18 10	25 949 22 544
47 48	MandanBalance of county	117 50	106 925 16 498	10 995 1 432	2 528 351	1 111 192	37 27	8	11 5	7 291 1 075	1	(D) (D)	8	3 405
49	Mountrail County	84	30 751	3 021	745	344	37	10	9	3 021	3	309	10	7 697
	· ·	50	18 319	1 631	382	195	34	1	5	6 414	3	(D)	6	3 760
	Oliver County	9	1 668	171	41	41	5	1	1	(D)	-	-	1	(D)
	Pembina County	101	46 005	4 411	1 031	576	53	4	10	3 669	4	650	9	7 310
54	Pierce County	45 39	25 179 24 253	2 319 2 187	546 528	260 253	24 20	1 7	5	2 173 (D) (D)	2 2	(D) (D)	3	(D) (D) (D)
55 56		146	926	10 081	18 2 549	1 000	4 59	10	10	(D) 5 622	3	(D)	9	(D) 15 495
55 57 58	Ramsey County Devils Lake Balance of county	146 129 17	94 923 89 314	10 981 10 484	2 456	1 296 1 229	58 48 10	10 7 3	10	5 622	3	(D) (D)	7 2	(D) (D)
	Ransom County	61	5 609 16 865	497 2 128	93 484	67 330	35	4	9	1 878	3	(D)	5	4 580
	Renville County	31	10 886	883	224	94	20	2	3	643	_	-	3	(D)
61	Richland County	140	83 656	8 741	1 971	984	66	13	9 7	4 485	3	(D) (D)	13	18 947
62 63	Wahpeton	86 54	70 332 13 324	7 409 1 332	1 666 305	779 205	30 36	10 3	7 2	(D) (D)	3 -	(D)	4 9	15 497 3 450
64	Rolette County	65	32 719	3 176	813	360	39	10	7	2 830	2	(D)	6	10 025
	Sargent County	40	8 658	801	179	143	30	2	3	756	_	-	7	3 270

Kind-of-business groups Con.														
	ive dealers 5 ex. 554)		ervice stations C 554)	s	nd accessory tores IC 56)	homefurn	iture and ishings stores IC 57)		drinking places SIC 58)	s	d proprietary tores C 591)	st	neous retail ores 9 ex. 591)	
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
354	875 816	471	372 071	484	<b>1</b> 65 93 <b>8</b>	326	134 174	1 441	339 262	188	119 568	901	298 127	1
1 8	(D) 15 984	10	882 5 522	5 12	987 4 110	1	(D)	11 35	1 469 6 982	2	(D) 2 678	14	1 937 2 878	
8 -	15 984	8 2	(D) (D)	12	4 110	. 2	(D) (D)	22 13	6 256 726	3 -	2 678	12	(D) (D)	
-	-	7	2 241	-	-	-	-	11	724	1	(D)	-	-	6
7	(D) 8 666	10	(D) 5 210	7	2 426	3	(D) (D)	7 26	535 3 829	5	1 634	9	(D) 1 863	8
5 2	(D) (D)	5 5	2 394 2 816	7	2 426	3	-	8 18	1 591 2 238	1	(D) (D)	5 4	(D) (D)	1
3	(D) (D)	7	2 538 (D)	3	(D) (D)	2	(D) (D)	18 17	2 434 1 456	2 -	(D)	5	509 (D)	
27 27	98 636 98 636	33 29	36 355 32 719	63 62	19 589 (D)	45 45	19 291 19 291	95 89	39 556 38 231	17 17	18 141 18 141	122 120	38 919	13
-	-	4	3 636	1	(D)	-	-	6	1 325	-	-	2	(D) (D)	
33 31 -	189 986 (D)	52 40 5	60 477 47 914 10 118	82 78 2	(D) 36 596 (D) (D)	59 57 1	(D) (D) (D)	191 154 10	83 598 77 325 3 429	16 13 2	15 995 14 816 (D) (D)	148 136 5	(D) (D) (D) (D)	16 17 18
2	(D) (D)	7	2 445 2 100	4	(D) 1 276	1 4	(D) 1 320	27	2 844 2 245	1 4	(D) 1 348	7 10	(D) 4 821	
5	5 673	4	909	6	705	6	1 294	13	3 037	5	1 541	5	(D)	N.
2	(D) (D)	3 5	977 467	3	500	1	(D)	13 6	1 226 394	2	(D) (D)	4 5	158 1 605	10
1	(D)	2	(D)	-	_	1	(D)	10		1	(D)	6	2 106	10
2	(D)	5	2 851	3	(D)	1	(D)	14	843	-		3	(D)	
7 7 -	5 203 5 203	5 3 2	3 659 (D) (D)	2 2	(D) (D)	1 1	(D) (D)	12 7 5	1 420 1 106 314	2 2 -	(D) (D)	8 6 2	1 499 (D) (D)	27
2	(D)	2	(D)	2	(D)	1	(D)	8	1 276	1	(D)	1	(D)	
35 27	126 320 109 336	39 34	45 412 39 522	71 69	27 858 (D) (D)	34 32	22 435 (D)	126 96	43 605 39 726	13 10	9 193 8 321	102 91	32 372 31 308	31
1	16 984 (D)	5	5 890 1 059	1	(D) (D)	1	(D) (D)	30	3 879 599	2	872 (D)	11 4	1 064 490	
2	(D)	2	(D)	2	(D)	-	-	9	848	1	(D)	4	410	
7	3 443 (D)	1 4	(D) 2 108	1 -	(D)	- 2	(D)	13 5		1	(D) (D)	2	(D)	35
2	(D)	4	920	-	-	_	-	17		2	(D)	5	2 172	
2	(D) (D)	4 6	1 683 3 112	1	(D)	-	-	9		1	(D) 1 057	1	(D)	38
4	6 602	6	2 150	1	(D) (D)	2	(D)	16		3	(D)	4	806	1
2	(D)	7	1 689	3	367	1	(D)	16		3	(D)	5	709	
6 5	3 078 6 101	5	4 478 5 236	3 4	416 864	2 2	(D) (D)	28 22	2 672 2 763	2	1 353 (D)	13 10	(D) 1 484	43
2 3	(D) (D)	2 2	(D) (D)	2 2	(D) (D)	1 1		6 16		1	(D) (D) (D)	3 7	791 693	44
20 17 3	45 703 44 489 1 214	17 8 9	17 995 10 625 7 370	8	2 063 (D) (D)	9 8	2 468 (D) (D)	45 31	9 585	5 3 2	2 199 (D) (D)	24 19	6 886 (D) (D)	46 47 48
5	5 366	11	5 385	5	476	1 2		14	1	5	1 922	5 14	(D) (D)	
3	2 309	4	1, 828	2	(D)	-	-	17		2	(D)	8	1 782	
12	13 368	1 11	(D) 8 099	4	423	2		30		4	1 776	15	(D)	51 52
4 4	(D) (D)	6	3 302	2	(D) (D)	1	(D)	14	1 663	2 2	(D) (D)	5 5	954 954	1
9	-	-	7 515	-	-	-	-	4	(D)	7	-	-	-	
9	24 231 24 231 -	11	(D)	18	6 382 6 382 -	12	4 154 4 154 -	27 10	8 987 8 324 663	6	5 233 (D) (D)	29 26 3	(D) (D) (D)	) 56 ) 57 ) 58
3	1 604	1			946	3	(D)	20		3	961	6	620	59
3	(D) 22 196	11	2 329 8 083	11	(D) 3 409	11	5 098	36	487 6 054	1 4	(D) 2 046	31	847 (D)	
7 4	20 191 2 005	5	4 225	10	(D) (D)	10	(D)	12 24	4 298	2 2	(D) (D)	26 5	(D) (D) (D)	61 62 63
4	(D)	7	1		(D)	2				3	(D)	6	1 096	1
3	(D)		1							1		7		

### Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

							Unincor				Kind-of-bus	siness groups			
	Geographic area	Estab- lish-		Annual	First quarter	Paid employees for pay period including	Individual	ıt	and gard st	materials en supplies ores C 52)	st	nerchandise ores C 53)		od stores SIC 54)	
_		ments (number)	Sales (\$1,000)	payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	proprie- torships (number)	ships (number)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
	North Dakota—Con.														
1	Sheridan County	10	2 760	262	70	42	8	1	2	(D)	-	-	2	(D)	
2	Sioux County	16	4 591	356	84	60	14	-	1	(D)	1	(D)	1	(D)	
3	Slope County	3	69	18	7	5	1	1	-	-	-	-	-	-	
4 5 6	Stark County Dickinson Balance of county	236 194 42	165 885 154 721 11 164	17 959 16 495 1 464	4 164 3 844 320	2 054 1 874 180	73 54 19	17 10 7	19 12 7	8 516 6 824 1 692	4 4 -	18 469 18 469 -	16 14 2	28 113 (D) (D)	
7	Steele County	17	5 295	466	110	43	13	-	2	(D)	1	(D)	3	(D)	
8 9 10	Stutsman County Jamestown Balance of county	186 164 22	141 053 136 795 4 258	14 926 14 589 337	3 496 3 423 73	1 797 1 721 76	70 55 15	11 11 -	10 8 2	9 460 (D) (D)	5 4 1	11 019 (D) (D)	10 7 3	22 764 (D) (D)	
11	Towner County	34	9 636	1 019	256	163	21	2	3	(D)	1	(D)	5	2 735	
12	Traill County	91	36 459	3 720	840	504	45	5	11	3 529	2	(D)	11	6 122	
13 14 15	Walsh County Grafton Balance of county	132 74 58	68 505 53 091 15 414	7 242 5 743 1 499	1 645 1 306 339	879 662 217	61 27 34	9 4 5	13 5 8	5 539 3 206 2 333	6 3 3	8 287 (D) (D)	16 8 8	16 102 12 514 3 588	
16 17 18	Ward County Minot Balance of county	444 384 60	397 992 385 900 12 092	44 543 43 230 1 313	10 772 10 473 299	4 910 4 693 217	142 106 36	33 26 7	33 28 5	21 245 20 180 1 065	8 8 -	68 403 68 403 -	34 23 11	65 938 62 851 3 087	
19 20 21	Wells County Harvey Balance of county	61 41 20	30 077 21 167 8 910	3 026 2 261 765	715 539 176	369 261 108	28 18 10	-	8 5 3	3 709 (D) (D)	2 2 -	(D) (D)	8 5 3	7 445 5 172 2 273	
22 23 24	Williams County Williston Balance of county	215 160 55	122 575 111 102 11 473	14 971 13 627 1 344	3 534 3 213 321	1 681 1 505 176	63 32 31	19 15 4	17 9 8	9 009 6 643 2 366	7 5 2	11 294 (D) (D)	16 11 5	23 570 22 782 788	

1987-Con.

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

	Kind-of-business groups—Con.													
		tive dealers 5 ex. 554)		service stations IC 554)	Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous re stores (SIC 59 ex. 591	
Nun	nber	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sale: (\$1,000
	2	(D)	-	-	-	-	-	-	3	437	-	-	1	(D
	-	-	4	1 205	1	(D)	-	-	7	497	-	-	1	(0
	-	-	-	-	-	-	-	-	2	(D)	-	-	1	(0
	21 16 5	43 906 42 873 1 033	24 21 3	20 498 (D) (D)	21 20 1	8 408 (D) (D)	24 23 1	7 597 (D) (D)	54 39 15	14 265 11 898 2 367	8 6 2	5 112 (D) (D)	45 39 6	11 00 (E (E
	1	(D)	1	(D)	-	-	-	-	7	508	-	-	2	(C
	14 13 1	33 021 (D) (D)	25 20 5	22 406 19 785 2 621	21 21 -	9 036 9 036 -	15 14 1	5 206 (D) (D)	41 36 5	12 046 11 785 261	6 5 1	5 487 (D) (D)	39 36 3	10 60 (E (E
	1	(D)	2	(D)	2	(D)	2	(D)	9	1 142	2	(D)	7	94
	7	9 724	9	4 284	1	(D)	6	1 101	30	4 424	4	1 725	10	4 79
	11 7 4	16 140 14 388 1 752	12 4 8	7 379 3 475 3 904	6 6 -	2 403 2 403 -	9 9 -	1 950 1 950 -	38 17 21	5 308 3 387 1 921	6 4 2	2 604 (D) (D)	15 11 4	2 79 (E (C
	26 25 1	92 254 (D) (D)	33 28 5	33 089 29 849 3 240	61 58 3	17 957 17 587 370	33 29 4	20 628 20 224 404	116 93 23	35 041 32 844 2 197	14 13 1	14 045 (D) (D)	86 79 7	29 39 (E (E
	4 4 -	5 795 5 795 -	5 3 2	2 229 (D) (D)	6 5 1	1 464 (D) (D)	2 2 -	(D) (D)	17 10 7	2 349 1 668 681	3 2 1	(D) (D) (D)	6 3 3	4 27 (C
	14 11 3	23 378 (D) (D)	19 13 6	15 998 14 267 1 731	22 21 1	8 060 (D) (D)	19 17 2	5 636 (D) (D)	51 35 16	10 935 9 111 1 824	9 8 1	6 018 (D) (D)	41 30 11	8 67 (C

### Table 6. Summary Statistics for Places With 350 Establishments or More: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

Teviseu mei	odology for presenting establishment counts, see appendix A. For information on (	i geograpiiic ai	eas followed by	A, see appen	uix F]	Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroli (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	BISMARCK							<u></u>
	Retall trade	455	450 722	50 863	11 944	5 897	100	28
52	Building materials and garden supplies stores	25	(D)	(D)	(D)	(D)	5	-
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	15 5 3 2	(D) 2 063 (D) (D)	(D) 318 (D) (D)	(D) 68 (D) (D)	(D) 44 (D) (D)	1 2 2 -	=
53	General merchandise stores	10	98 835	9 917	2 470	1 267	-	-
531 531 533 539	Department stores (incl. leased depts.) 1 2 Department stores (excl. leased depts.) 1 Variety stores Miscellaneous general merchandise stores	8 8 1 1	96 <b>365</b> (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	-	- - -
54	Food stores	31	69 <b>55</b> 6	5 382	1 237	<b>60</b> 9	2	4
541 542 546 543, 4, 5,	Grocery stores	17 3 4 7	(D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D)	(D) (D) (D)	1 - 1 -	2 - 2 -
55 ex. 554	Automotive dealers	27	98 636	8 556	1 895	473	2	2
551 552 553 555, 6, 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	12 1 10 4	87 98 <b>5</b> (D) (D) (D)	7 206 (D) (D) (D)	1 589 (D) (D) (D)	390 (D) (D) (D)	1 - - 1	1 - 1 -
554	Gasoline service stations	29	32 719	2 357	571	218	9	-
56	Apparel and accessory stores	62	(D)	(D)	(D)	(D)	7	1
561	Men's and boys' clothing stores	9	(D)	(D)	(D)	(D)	1	-
<b>5</b> 62, <b>3</b> <b>5</b> 62 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	28 26 2	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	3 3 -	1 - 1
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	4 17 4	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	- 1 2	- - -
57	Furniture and homefurnishings stores	45	19 291	3 320	794	<b>2</b> 69	9	4
<b>5</b> 712 <b>5</b> 713, 4, 9 572 57 <b>3</b>	Furniture stores  Homefurnishings stores  Household appliance stores  Radio, television, computer, and music stores	13 8 9 15	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	4 2 1 2	- - 1 3
58	Eating and drinking places	89	38 231	9 584	2 212	1 811	21	6
5812 581 <b>3</b>	Eating places	77 12	(D) (D)	(D) (D)	(D) (D)	(D) (D)	17 4	6 -
591	Drug and proprietary stores	17	18 141	2 124	483	163	2	-
59 ex. 5 <b>91</b>	Miscellaneous retail stores	120	(D)	(D)	(D)	(D)	43	11
592 593	Liquor storesUsed merchandise stores	14 5	6 889 (D)	<b>57</b> 0 (D)	122 (D)	72 (D)	2 2	1
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	57 8 5 . 14 30	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	19 1 1 4 13	5 1 - - 4
596	Nonstore retailers	11	(D)	(D)	(D)	(D)	4	-
<b>5</b> 98	Fuel dealers	1	(D)	(D)	(D)	(D)	-	-
5992 <b>5</b> 993 5994	Florists Tobacco stores and stands News dealers and newsstands	_	(D) - -	(D) - -	(D) - -	(D) - -	3	1 - -
5995 5999	Optical goods stores Miscellaneous retail stores, n.e.c	7 18	1 463 3 038		65 121	21 54	1 12	2 1

### Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

	55 1 2 1 1 1					Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1, <b>000</b> )	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	FARGO							
	Retali trade	596	783 344	88 112	21 479	10 541	116	36
52	Building materials and garden supplies stores	28	45 152	5 380	1 281	394	4	1
521, 3 525 526 527	Building materials and supply stores	21 2 5 -	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	4 - - -	1 - - -
53	General merchandise stores	13	(D)	(D)	(D)	(D)	-	-
531 531 533 539	Department stores (incl. leased depts.)¹² Department stores (excl. leased depts.)¹ Variety stores Miscellaneous general merchandise stores	8 8 2 3	(D) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	- - -	= =
54	Food stores	46	122 700	10 184	2 510	1 172	10	2
541 542 546 543, 4, <b>5</b> ,	Grocery stores	31 2 7 6	119 73 <b>5</b> (D) (D) (D)	9 682 (D) (D) (D)	2 393 (D) (D) (D)	1 <b>0</b> 86 (D) (D) (D)	5 1 2 2	- - 1 1
55 ex. 554	Automotive dealers	31	(D)	(D)	(D)	(D)	4	-
551 552 553 555, 6, 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	12 3 10 6	(D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D)	(D) (D) (D) (D)	1 2 1 -	- - -
554	Gasoline service stations	40	47 914	2 720	659	343	11	1
56	Apparel and accessory stores	78	36 596	4 664	1 108	557	9	3
561	Men's and boys' clothing stores	8	(D)	(D)	(D)	(D)	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	36 30 6	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	8 8 -	= =
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	4 25 5	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)		3 -
57	Furniture and homefurnishings stores	57	(D)	(D)	(D)	(D)	15	3
5712 5713, 4, 9 572 573	Furniture stores  Homefurnishings stores  Household appliance stores  Radio, television, computer, and music stores	20 17 2 18	12 223 (D) (D) 8 436	1 789 (D) (D) 1 <b>0</b> 82	469 (D) (D) 254	150 (D) (D) 92	6 5 2 2	1 - - 2
58	Eating and drinking places	154	77 325	19 202	4 704	3 948	27	14
5812 5813	Eating places	133 21	67 452 9 873	17 292 1 910	4 196 508	3 <b>5</b> 49 399	23 4	12 2
591	Drug and proprietary stores	13	14 816	1 642	390	139	1	-
59 ex. 591	Miscellaneous retali stores	136	(D)	(D)	(D)	(D)	35	12
592 593	Liquor storesUsed merchandise stores	13 6	1 <b>0</b> 999 322	826 8 <b>0</b>	191 15	99 15	1 2	1
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores		(D) (D) 2 772 (D) (D)	(D) (D) 292 (D) (D)	(D) (D) 58 (D) (D)	(D) (D) 42 (D) (D)	21 2 1 3 15	8 - - 2 6
<b>5</b> 96	Nonstore retailers	16	(D)	(D)	(D)	(D)	3	1
598	Fuel dealers	6	10 597	937	223	46	1	-
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	6 - 2 8 18	(D) - (D) 1 594 (D)	(D) (D) 309 (D)	(D) - (D) 59 (D)	(D) (D) 22 (D)	1 1 2 3	2

### Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

	Theodogy for presenting establishment courts, see appendix A. For information of	, gragia, ma	,	_,		Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	GRAND FORKS							
	Retall trade	414	483 099	56 122	12 927	6 196	64	26
52	Building materials and garden supplies stores	21	<b>29 4</b> 65	3 777	775	294	1	-
521, 3 525 526 527	Building materials and supply stores	11 5 3 2	25 565 (D) 1 828 (D)	3 302 (D) 1 <b>9</b> 0 (D)	676 (D) 2 <b>9</b> (D)	234 (D) 16 (D)	1 1 -	=
53	General merchandise stores	10	<b>102 97</b> 5	10 377	2 497	1 222	1	-
531 531 533 53 <b>9</b>	Department stores (incl. leased depts.)¹ ²	5 5 1 4	93 375 (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	- - - 1	- - -
54	Food stores	24	73 018	6 320	1 384	660	6	-
541 542 546 543, 4, 5,	Grocery stores  Meat and fish (seafood) markets  Retail bakeries  Other food stores	11 1 6 6	(D) (D) 1 179 (D)	(D) (D) 385 (D)	(D) (D) 87 (D)	(D) (D) 57 (D)	1 - 3 2	- -
55 <b>ex.</b> 5 <b>54</b>	Automotive dealers	27	109 336	10 898	2 363	453	6	-
551 552 553 555, 6, 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	6 7 11 3	93 261 6 886 (D) (D)	8 915 40 <b>9</b> (D) (D)	1 918 94 (D) (D)	326 24 (D) (D)	- 3 1 2	= = =
554	Gasoline service stations	34	39 522	2 461	589	270	4	2
56	Apparel and accessory stores	69	(D)	(D)	(D)	(D)	5	3
561	Men's and boys' clothing stores	7	5 710	800	168	75	-	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	35 31 4	13 760 (D) (D)	1 48 <b>9</b> (D) (D)	351 (D) (D)	253 (D) (D)	- - -	=
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	3 16 8	(D) 5 685 446	(D) 700 75	(D) 157 15	(D) 7 <b>9</b> 9	- 3 2	- - 3
5 <b>7</b>	Furniture and homefurnishings stores	32	(D)	(D)	(D)	(D)	4	4
5712 5713, 4, <b>9</b> 572 573	Furniture stores	9 9 2 12	9 700 (D) (D) (D)	1 972 (D) (D) (D)	482 (D) (D) (D)	113 (D) (D) (D)	- 2 1 1	1 1 - 2
58	Eating and drinking places	96	39 726	10 150	2 369	2 055	16	5
5812 5813	Eating places	75 21	34 440 5 286	9 085 1 065	2 127 242	1 830 225	14 2	5 -
591	Drug and proprietary stores	10	8 321	1 060	248	76	1	1
5 <b>9 ex.</b> 5 <b>91</b>	Miscellaneous retail stores	91	31 308	4 256	1 108	491	20	11
592 593	Liquor storesUsed merchandise stores	8	(D) (D)	(D) (D)	(D) (D)	(D) (D)	- 2	1
5 <b>9</b> 4 5 <b>9</b> 41 5942, 3 5944 5 <b>9</b> 45, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	6 8	16 542 (D) 2 357 (D) (D)	2 180 (D) 243 (D) (D)	588 (D) 61 (D) (D)	272 (D) 33 (D) (D)	9 - 1 1 7	7 - 2 1 4
596	Nonstore retailers	7	1 648	208	48	26	2	-
598	Fuel dealers	2	(D)	(D)	(D)	(D)	-	-
5992 5 <b>99</b> 3 5 <b>99</b> 4 5995 59 <b>9</b> 9	Florists	6 1 1 3 11	(D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	3 1 - - 3	- - - 2

### Table 6. Summary Statistics for Places With 350 Establishments or More: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

						Paid employees	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	MINOT							
	Retail trade	384	3 <b>85 90</b> 0	43 230	10 473	4 693	106	26
52	Building materials and garden supplies stores	28	20 180	1 948	415	119	6	1
521, 3 525 526 527	Building materials and supply stores	20 2 3 3	(D) (D) (D)	(D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	4 1 1	1 - - -
53	General merchandise stores	8	6 <b>8 40</b> 3	6 712	1 660	774	1	_
531 531 533 539	Department stores (incl. leased depts.) <sup>1</sup> <sup>2</sup>	6 6 2 -	73 <b>8</b> 65 (D) (D)	(NA) (D) (D)	(NA) (D) (D)	(NA) (D) (D)	- - 1 -	- -
54	Food stores	23	62 851	4 376	1 265	551	8	4
541 542 546 543, 4, 5,	Grocery stores	16 1 3 3	61 166 (D) 839 (D)	4 079 (D) 221 (D)	1 193 (D) 57 (D)	485 (D) 56 (D)	5 1 2 -	3 - - 1
55 ex. 554	Automotive dealers	25	(D)	(D)	(D)	(D)	2	-
551 552 553 555, 6, 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	7 - 12 6	77 51 <b>8</b> - (D) 3 133	7 444 - (D) 274	1 820 (D) 61	325 - (D) 25	- - 2 -	- -
554	Gasoline service stations	28	29 849	2 067	507	214	10	-
56	Apparel and accessory stores	58	17 587	2 055	488	300	11	4
561	Men's and boys' clothing stores	6	(D)	(D)	(D)	(D)	-	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	31 26 5	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	6 4 2	2 1 1
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	3 14 4	(D) 3 732 336	(D) 389 49	(D) 93 12	(D) 47 10	- 3 2	1 1 -
57	Furniture and homefurnishings stores	29	20 224	3 151	748	215	8	3
5712 5713, 4, 9 572 573	Furniture stores  Homefurnishings stores  Household appliance stores  Radio, television, computer, and music stores	6 6 3 14	(D) (D) (D) (D)	(D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	2 1 1 4	1 - 2
58	Eating and drinking places	93	32 844	7 734	1 776	1 474	39	6
5812 5813	Eating places	70 23	28 567 4 277	7 060 674	1 612 164	1 314 160	30 9	5 1
591	Drug and proprietary stores	13	(D)	(D)	(D)	(D)	1	-
59 <b>ex.</b> 591	Miscellaneous retail stores	79	(D)	(D)	(D)	(D)	20	8
592 593	Liquor storesUsed merchandise stores	13 3	(D) 99	(D) 30	(D) 6	(D) 7	2 2	1
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jeweiry stores Other miscellaneous shopping goods stores	9 3 9	(D) 8 552 981 3 842 (D)	(D) 1 051 123 693 (D)	(D) 265 28 167 (D)	(D) 108 15 67 (D)	9 3 - 2 4	2 1 1
596	Nonstore retailers	6	2 297	439	98	25	2	1
598	Fuel dealers		-	-	-	-	-	-
5992 5993 5994	Florists Tobacco stores and stands News dealers and newsstands	6 -	(D) - -	(D) -	(D) - -	(D) - -	3 -	=
5995 5999	Optical goods storesMiscellaneous retail stores, n.e.c.	3 10	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2	1 3

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

### Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

	noodegy for presenting establishment counts, see appoints 71. For morning of the	5.5.			-	Paid	Unincorporate	d businesses	
1987 SIC code	Geographic area and kind of business	Estab- lishments (nur iber)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)	
	BURLEIGH COUNTY								
	Retail trade	473	<b>457 17</b> 5	51 615	12 110	5 996	107	31	
52	Building materials and garden supplies stores	26	17 656	2 104	487	167	6	-	
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	16 5 3 2	12 481 2 063 (D) (D)	1 527 318 (D) (D)	361 68 (D) (D)	105 44 (D) (D)	2 2 2 -	=	
<b>5</b> 3	General merchandise stores	10	98 835	9 917	2 470	1 267	-	-	
531 531 533 539	Department stores (incl. leased depts.)¹ 2 Department stores (excl. leased depts.)¹ Variety stores Miscellaneous general merchandise stores	8 8 1 1	96 365 (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	- - -	=	
54	Food stores	35	70 197	5 424	1 247	617	3	6	
541 542 546 543, 4, 5,	Grocery stores  Meat and fish (seafood) markets  Retail bakeries  Other food stores	20 3 4 8	67 039 (D) (D) (D)	4 910 (D) (D) (D)	1 119 (D) (D) (D)	518 (D) (D) (D)	2 - 1 -	4 - 2 -	
55 ex. 554	Automotive dealers	27	98 636	8 5 <b>5</b> 6	1 895	473	2	2	
551 552 553 555, 6, 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	12 1 10 4	87 985 (D) (D) (D)	7 206 (D) (D) (D)	1 589 (D) (D)	390 (D) (D) (D)	1 - 1	1 - 1 -	
554	Gasoline service stations	33	36 3 <b>5</b> 5	2 <b>70</b> 6	641	246	9	-	
56	Apparel and accessory stores	63	19 <b>5</b> 89	2 437	613	346	7	1	
561	Men's and boys' clothing stores	9	(D)	(D)	(D)	(D)	1	-	
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	29 26 3	(D) (D) (D)	(D) (D) (D)	(D) (D)	(D) (D) (D)	3 3 -	1 1	
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	4 17 4	(D) (D) (D)	(D) (D) (D)	(D) (D)	(D) (D) (D)	1 2	Ξ	
57	Furniture and homefurnishings stores	45	19 <b>2</b> 9 <b>1</b>	3 32 <b>0</b>	794	<b>2</b> 69	9	4	
5712 5713, 4, 9 572 573	Furniture stores	13 8 9 15	(D) (D) (D)	(D) (D) (D)	0000	(D) (D) (D) (D)	4 2 1 2	- 1 3	
58	Eating and drinking places	95	39 556	9 819	2 2 <b>70</b>	1 857	25	7	
5812 5813	Eating places	79 16	36 915 2 641	9 399 420	2 165 105	1 784 73	18 7	6 1	
591	Drug and proprietary stores	17	18 141	2 124	483	163	2	-	
59 ex. 591	Miscellaneous retail stores	122	38 919	5 2 <b>0</b> 8	1 210	591	44	11	
592 593	Liquor storesUsed merchandise stores	14 5	6 889 (D)	570 (D)	122 (D)	72 (D)	2 2	1 1	
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	59 9 5 14 31	18 910 (D) (D) (D) (D)	2 574 (D) (D) (D) (D)	637 (D) (D) (D)	345 (D) (D) (D) (D)	20 2 1 4 13	5 1 - - 4	
596	Nonstore retailers	11	(D)	(D)	(D)	(D)	4	-	
598	Fuel dealers	1	(D)	(D)	(D)	(D)	-	-	
5992 5993 5994	Florists Tobacco stores and stands News dealers and newsstands	7 -	(D) - -	(D) - -	(D) - -	(D) - -	3	1 -	
5995 5999	Optical goods stores Miscellaneous retail stores, n.e.c	7 18	1 463 3 038	268 548	65 121	21 54	1 12	2	

#### Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbrevistions and symbols, see introductory text. For explansion of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by 🛦, see appendix F]

1011000 11101	recording establishment counts, see appendix A. To mornation o	yeegrapine a				Paid employees	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	CASS COUNTY							
	Retail trade	694	8 <b>2</b> 9 <b>06</b> 8	93 <b>561</b>	22 729	11 243	162	38
52	Building materiala and gsrden supplies storea	40	51 100	<b>6 40</b> 3	1 499	493	6	1
521, 3 525 526 527	Building materials and supply stores  Hardware stores  Retail nurseries, lawn and garden supply stores  Mobile home dealers	27 6 5 2	(D) 4 551 (D) (D)	(D) 593 (D) (D)	(D) 159 (D) (D)	(D) 65 (D) (D)	6 - - -	1 - - -
53	General merchandlae stores	13	(D)	(D)	(D)	(D)	-	-
531 531 533 539	Department stores (incl. leased depts.) 1 2 Department stores (excl. leased depts.) 1 Variety stores Miscellaneous general merchandise stores	8 8 2 3	(D) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	- - -	= = =
54	Food atores		<b>135</b> 185	11 372	2 778	1 305	19	2
541 542 546 543, 4, 5,	Grocery stores  Meat and fish (seafood) markets  Retail bakeries  Other food stores	43 3 8 6	131 675 (D) 1 299 (D)	10 729 (D) 359 (D)	2 <b>6</b> 29 (D) 82 (D)	1 199 (D) 60 (D)	13 1 3 2	- 1 1
55 ex. 554	Automotive dealers	33	189 986	14 132	3 378	<b>7</b> 59	4	-
551 552 553 555, 6, 7,	New and used car dealers	3	166 259 (D) (D) (D)	11 758 (D) (D) (D)	2 803 (D) (D) (D)	607 (D) (D) (D)	1 2 1	=
554	Gasoline service stationa	52	60 477	3 463	827	415	16	2
56	Apparel and accessory stores		(D)	(D)	(D)	(D)	9	3
561	Men's and boys' clothing stores		(D)	(D)	(D)	(D)	1	-
562, 3 562 563	Women's clothing and specialty stores	1 31	18 084 (D) (D)	1 951 (D) (D)	470 (D) (D)	306 (D) (D)	8 8 -	-
5 <b>6</b> 5 5 <b>6</b> 6 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	25	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	- - -	3 -
57	Furniture and homefurnishings stores	59	(D)	(D)	(D)	(D)	16	3
5712 5713, 4, 9 572 573	Furniture stores  Homefurnishings stores  Household appliance stores  Radio, television, computer, and music stores	18	12 223 (D) (D) (D)	1 789 (D) (D) (D)	469 (D) (D) (D)	150 (D) (D) (D)	6 6 2 2	1 - - 2
58	Eating and drinking placea		83 <b>5</b> 98	20 650	5 065	4 242	48	14
5812 5813	Eating places Drinking places	153 38	71 400 12 198	18 348 2 302	4 457 608	3 770 472	34 14	12 2
591	Drug snd proprietary atorea		15 995	1 849	434	148	3	-
59 ex. 591	Miscellaneous retail stores	148	(D)	(D)	(D)	(D)	41	13
592 593	Liquor storesUsed merchandise stores	1 <b>6</b>	11 934 322	897 80	207 15	112 15	3 2	- ī
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	8 4 14	31 772 (D) 2 772 (D) 10 429	4 326 (D) 292 (D) 1 495	1 206 (D) 58 (D) 362	467 (D) 42 (D) 218	22 3 1 3 15	8 - - 2 6
59 <b>6</b>	Nonstore retailers	18	(D)	(D)	(D)	(D)	5	1
598	Fuel dealers		(D)	(D)	(D)	(D)	1	-
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	2 8	(D) - (D) 1 594 (D)	(D) - (D) 309 (D)	(D) - (D) 59 (D)	(D) - (D) 22 (D)	2 - 1 2 3	1 2
	GRAND FORKS COUNTY (Coextensive with Grand Forks, ND MSA; see table 8.)							

See footnotes at end of table.

#### Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

						Paid employees	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	WARD COUNTY							
	Retail trade	444	397 992	44 543	10 772	4 910	142	33
52	Building materials and garden supplies stores	33	21 245	2 070	441	133	9	1
521, 3 525	Building materials and supply storesHardware stores	22 4	15 156 1 017	1 641 105	366 18	102 12	5	1
526 527	Retail nurseries, lawn and garden supply stores	3	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1 -	-
53	General merchandise stores	8	6 <b>8 40</b> 3	6 712	1 660	774	1	-
531 531 533 539	Department stores (incl. leased depts.) <sup>1</sup> 2	6 6 2 -	73 <b>8</b> 65 (D) (D)	(NA) (D) (D)	(NA) (D) (D)	(NA) (D) (D)	- - 1 -	<u> </u>
54	Food stores	34	65 <b>938</b>	4 589	1 308	581	15	5
541 542 546 543, 4, 5,	Grocery stores	27 1 3 3	64 253 (D) 839 (D)	4 292 (D) 221 (D)	1 236 (D) 57 (D)	515 (D) 56 (D)	12 1 2 -	4 - - 1
55 ex. 554	Automotive dealers	26	92 254	9 603	2 252	469	3	-
551 552	New and used car dealersUsed car dealers	7	77 518 -	7 444	1 <b>8</b> 20	325	-	=
553 555, 6, 7, 9	Auto and home supply storesMiscellaneous automotive dealers	13 6	11 603 3 133	1 885 274	371 61	119 25	3 -	=
554	Gasoline service stations	33	33 089	2 273	<b>55</b> 5	231	12	-
<b>5</b> 6	Apparel and accessory stores	61	17 957	2 129	<b>50</b> 6	311	12	5
561	Men's and boys' clothing stores	7	2 536	312	66	41	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	32 27 5	10 769 (D) (D)	1 243 (D) (D)	300 (D) (D)	196 (D) (D)	6 4 2	3 2 1
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	4 14 4	5 <b>8</b> 4 3 732 336	136 38 <b>9</b> 49	35 93 12	17 47 10	- 3 2	1 1 -
57	Furniture and homefurnishings stores	33	20 628	3 <b>21</b> 8	762	<b>22</b> 3	12	3
5712 5713, 4, 9 572 573	Furniture stores  Homefurnishings stores  Household appliance stores  Radio, television, computer, and music stores	8 7 3 15	10 577 (D) (D) 4 692	1 951 (D) (D) 610	488 (D) (D) 142	115 (D) (D) 63	4 2 1 5	1 - 2
58	Eating and drinking places	116	35 041	8 133	1 871	1 <b>57</b> 3	<b>5</b> 6	10
5 <b>81</b> 2 5 <b>8</b> 13	Eating places	<b>8</b> 5 31	30 231 4 810	7 37 <b>8</b> 755	1 680 191	1 3 <b>9</b> 1 1 <b>8</b> 2	41 15	8 2
591	Drug and proprietary stores	14	14 045	1 616	369	132	1	-
59 ex. 591	Miscellaneous retali stores	86	29 392	4 200	1 048	483	21	9
592 593	Liquor storesUsed merchandise stores	15 3	4 76 <b>9</b> 9 <b>9</b>	477 30	114 6	72 7	2 2	1
594 5941 5942, 3 5944	Miscellaneous shopping goods storesSporting goods stores and bicycle shopsBook, stationery stores	39 9 3 9	18 556 8 552 981 3 842	2 502 1 051 123 6 <b>9</b> 3	627 265 2 <b>8</b> 167	296 108 15 67	10 3 - 2	2 1 - -
5945, 6, 7, <b>8</b> , 9	Other miscellaneous shopping goods stores	18	5 181	635	167	106	5	
596 598	Nonstore retailers	6	2 2 <b>9</b> 7	43 <b>9</b> (D)	98 (D)	25 (D)	2	1
5 <b>99</b> 2	Florists	. '	(D) 1 090	242	60	38	3	1
5 <b>99</b> 3 5 <b>99</b> 4 5 <b>99</b> 5	Tobacco stores and stands	- - 4	1 170	236	- - 56	- - 18	-	- - 1
5999	Miscellaneous retail stores, n.e.c.	10	(D)	(D)	(D)	(D)	2	3

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

#### Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid employees	Unincorporate	ed businesses
<b>19</b> 87 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroli (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	BISMARCK, ND MSA							
	Retail trade	640	580 <b>59</b> 8	64 042	14 989	7 299	171	42
52	Building materials and garden supplies stores	42	26 022	3 145	717	247	9	1
521, 3 525 526 527	Building materials and supply stores	23 9 5 5	17 180 2 804 (D) (D)	2 169 436 (D) (D)	501 95 (D) (D)	145 62 (D) (D)	3 4 2 -	- 1 -
53	General merchandise stores	15	<b>99 9</b> 86	10 085	2 514	1 289	2	-
531 531 533 53 <b>9</b>	Department stores (incl. leased depts.) <sup>1 2</sup> Department stores (excl. leased depts.) <sup>1</sup> Variety stores Miscellaneous general merchandise stores	8 8 2 5	96 365 (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	2	-
54	Food stores	53	96 146	7 554	1 745	877	12	7
541 542 546 543, 4, 5,	Grocery stores	34 4 6 9	92 163 1 261 1 202 1 520	6 873 94 380 207	1 576 20 <b>9</b> 2 57	756 8 62 51	8 1 2 1	5 - 2 -
55 ex. 554	Automotive dealers	47	144 339	12 378	2 705	693	5	3
551 552 553 555, 6, 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	18 7 12 10	125 729 (D) 7 343 (D)	10 191 (D) 1 264 (D)	2 234 (D) 287 (D)	548 (D) 78 (D)	1 2 - 2	1 1 1 -
554	Gasoline service stations	50	54 350	3 875	929	3 <b>7</b> 3	16	-
56	Apparel and accessory stores	71	21 652	2 609	648	368	10	1
561	Men's and boys' clothing stores	11	(D)	(D)	(D)	(D)	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	1 27	9 798 8 574 1 224	1 104 1 022 82	268 248 20	189 177 12	4 4 -	1 - 1
565 566 564, <b>9</b>	Family clothing stores Shoe stores Other apparel and accessory stores	6 19 4	(D) 5 046 (D)	(D) 677 (D)	(D) 173 (D)	(D) 72 (D)	1 2 2	=
57	Furniture and homefurnishings stores	54	21 759	3 <b>72</b> 3	930	314	12	7
5712 5713, 4, 9 572 573	Furniture stores  Homefurnishings stores  Household appliance stores  Radio, television, computer, and music stores	11	6 240 3 702 5 170 6 647	1 380 782 653 908	330 149 15 <b>9</b> 292	96 61 53 104	4 4 1 3	1 - 3 3
58	Eating and drinking places	140	50 199	12 339	2 843	2 285	45	11
5812 5813	Eating places	105 35	45 730 4 469	11 649 690	2 671 172	2 151 134	28 17	7 4
591	Drug and proprietary stores	22	<b>20</b> 340	2 418	544	195	4	-
59 ex. 591	Miscellaneous retail stores	146	45 805	5 916	1 414	6 <b>5</b> 8	56	12
592 593	Liquor storesUsed merchandise stores	21 6	8 677 820	665 127	143 32	87 21	4 2	1 1
594 5941 5942, 3 5944 5945, 6, 7, 8, <b>9</b>	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	10 7 15	20 089 6 405 2 091 3 669 7 <b>9</b> 24	2 723 731 246 736 1 010	669 198 52 174 245	366 82 31 87 166	26 3 2 5 16	6 1 - - 5
596	Nonstore retailers	12	7 695	814	163	46	4	-
598	Fuel dealers	3	(D)	(D)	(D)	(D)	-	-
5992 5993 5994	Florists	_	2 287	464 -	108	53 -	6 -	1 -
5994 5995 5999	News dealers and newsstands	7	1 463 (D)	268 (D)	65 (D)	21 (D)	1 13	2

See footnotes at end of table.

#### Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	FARGO-MOORHEAD, ND-MN MSA							
	Retail trade	978	1 069 130	120 871	29 128	14 660	260	54
52	Building materials and garden supplies stores	60	68 <b>2</b> 84	8 395	1 922	6 <b>50</b>	11	2
521, 3 525 526 527	Building materials and supply stores	39 10 8 3	58 793 5 <b>6</b> 90 3 170 <b>6</b> 31	6 985 743 488 179	1 584 191 114 33	493 87 59 11	8 1 1 1	1 - 1 -
53	General merchandise stores	19	159 827	17 187	4 133	2 012	2	-
531 531 533 539	Department stores (incl. leased depts.) <sup>1</sup> 2 Department stores (excl. leased depts.) <sup>1</sup> Variety stores Miscellaneous general merchandise stores	10 10 4 5	151 812 142 <b>6</b> 04 2 318 14 905	(NA) 15 147 376 1 6 <b>6</b> 4	(NA) 3 <b>6</b> 04 92 437	(NA) 1 813 51 148	- - 2 -	=
54	Food stores	87	186 991	15 825	3 865	1 870	32	4
541 542 54 <b>6</b> 543, 4, 5,	Grocery stores	<b>6</b> 2 5 11 9	182 527 1 655 1 <b>66</b> 8 1 141	15 029 232 437 127	3 677 5 <b>6</b> 100 32	1 743 24 72 31	20 2 5 5	2 - 1 1
55 ex. 554	Automotive dealers	46	223 694	17 007	4 021	940	6	1
551 552 553 555, <b>6</b> , 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	17 5 16 8	190 110 2 <b>6</b> 21 13 290 17 673	13 411 81 2 124 1 391	3 19 <b>6</b> 22 460 343	703 9 151 77	1 3 2 -	- - - 1
554	Gasoline service stations	79	90 291	5 060	1 <b>21</b> 3	616	22	3
<b>5</b> 6	Apparel and accessory stores	104	44 286	5 496	1 304	<b>71</b> 3	15	6
561	Men's and boys' clothing stores	9	7 451	1 174	292	98	1	1
5 <b>6</b> 2, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	51 44 7	21 206 19 <b>6</b> 37 1 569	2 324 2 14 <b>6</b> 178	554 517 37	378 348 30	11 11 -	1 1 -
5 <b>6</b> 5 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	7 28 9	4 340 9 0 <b>6</b> 9 2 220	380 1 418 200	64 332 62	48 130 59	- 1 2	1 3 -
57	Furniture and homefurnishings stores	79	52 249	7 157	1 687	<b>5</b> 63	24	4
5712 5713, 4, 9 572 573	Furniture stores	25 20 7 27	16 404 7 452 4 417 23 976	2 590 1 000 695 2 872	656 2 <b>66</b> 101 664	208 87 45 223	8 7 2 7	1 - 1 2
58	Eating and drinking places	267	108 115	<b>26</b> 831	6 534	5 444	72	20
5812 5813	Eating places	215 52	93 311 14 804	24 058 2 773	5 811 723	4 884 5 <b>6</b> 0	5 <b>6</b> 16	16 4
591	Drug and proprietary stores	26	27 112	3 094	740	<b>29</b> 3	6	-
59 ex. 591	Miscelianeous retail stores	211	108 <b>2</b> 81	14 819	3 709	1 559	70	14
592 593	Liquor storesUsed merchandise stores	29 9	21 112 506	1 783 109	415 23	203 20	5 4	1
594 5941 5942, 3 5944 5945, <b>6</b> , 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	85 13 4 18 50	41 330 15 881 2 772 8 406 14 271	5 614 2 139 292 1 20 <b>6</b> 1 977	1 579 670 58 366 485	640 1 <b>6</b> 5 42 11 <b>6</b> 317	33 4 1 5 23	8 - - 2 6
596	Nonstore retailers	22	16 319	3 103	724	340	6	1
598	Fuel dealers	10	12 783	1 244	299	67	1	-
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	13 - 2 15 2 <b>6</b>	3 299 - (D) 3 350 (D)	720 (D) 672 (D)	1 <b>6</b> 8 (D) 153 (D)	97 (D) 54 (D)	6 - 1 4 10	1 - - 1 2

See footnotes at end of table.

#### Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid employees	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroli (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	GRAND FORKS, ND MSA							
	Retail trade	494	518 882	59 269	13 614	6 611	104	33
52	Building materials and garden supplies stores	29	31 231	3 984	812	313	6	-
521, 3 525 526 527	Building materials and supply stores	15 7 5 2	26 767 2 073 (D) (D)	3 443 306 (D) (D)	<b>7</b> 03 72 (D) (D)	245 48 (D) (D)	2 3 1 -	- - - -
53	General merchandise stores	10	102 975	10 377	2 497	1 222	1	-
531 531 533 539	Department stores (incl. leased depts.)¹ 2	5 5 1 4	93 375 (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	- - 1	- - - -
54	Food stores	35	77 481	6 687	1 460	723	13	-
541 542 546 543, 4, 5, 9	Grocery stores	21 2 6 6	74 797 (D) 1 179 (D)	5 975 (D) 385 (D)	1 301 (D) 87 (D)	629 (D) 57 (D)	7 1 3 2	:
55 ex. 554	Automotive dealers	35	126 320	11 997	2 585	521	8	1
551 552 553 555, 6, 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	10 7 12 6	107 245 6 <b>88</b> 6 <b>8</b> 213 3 976	9 810 409 1 455 323	2 111 94 327 53	375 24 94 28	1 3 1 3	- 1 -
554	Gasoline service stations	39	45 412	2 750	659	295	5	2
56	Apparel and accessory stores	71	27 858	3 258	742	446	5	3
561	Men's and boys' clothing stores	7	5 <b>7</b> 10	800	168	75	-	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	35 31 4	13 760 (D) (D)	1 489 (D) (D)	351 (D) (D)	253 (D) (D)	- -	- -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	5 16 8	2 25 <b>7</b> 5 <b>68</b> 5 446	194 700 75	51 157 15	30 79 9	- 3 2	- 3
57	Furniture and homefurnishings stores	34	22 435	3 675	878	242	5	4
5712 5713, 4, 9 5 <b>7</b> 2 5 <b>7</b> 3	Furniture stores  Homefurnishings stores  Household appliance stores  Radio, television, computer, and music stores	9 9 2 14	9 700 (D) (D) 8 748	1 972 (D) (D) 1 252	482 (D) (D) 315	113 (D) (D) 86	- 2 1 2	1 1 - 2
58	Eating and drinking places	126	43 605	10 969	2 554	2 240	32	9
5812 5813	Eating places	93 33	36 870 <b>6 7</b> 35	9 <b>6</b> 38 1 331	2 252 302	1 945 295	24 8	8
591	Drug and proprietary stores	13	9 193	1 172	276	92	3	1
59 ex. 591	Miscellaneous retail stores	102	32 372	4 400	1 151	517	26	13
592 593	Liquor storesUsed merchandise stores	10 3	8 619 (D)	969 (D)	275 (D)	104 (D)	1 2	1
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	52 <b>7</b> 8 10 27	16 794 (D) 2 357 (D) 6 806	2 217 (D) 243 (D) 824	596 (D) 61 (D) 193	278 (D) 33 (D) 142	10 1 1 1 7	9 - 2 1 6
596	Nonstore retailers	7	1 648	208	48	26	2	-
598	Fuel dealers	2	(D)	(D)	(D)	(D)	-	-
5992 5993 5994 5995 5999	Florists	11 1 1 4 11	(D) (D) (D) 609 (D)	(D) (D) (D) 187 (D)	(D) (D) (D) 45 (D)	(D) (D) (D) 11 (D)	7 1 - - 3	- - - 2

Includes sales from catalog order desks.

Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

#### Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

September   Sept	1011300 11101	nodology for presenting establishment counts, see appendix A. For definitions of		s, and 1 mo/1 s,	See appendix 2	71	Paid	Unincorporate	ed businesses
Retail used	1987	(Cod of business					employees for pay		
Retail Irade		Kina of dusiness		Soloo		quarter	including	proprie-	Partner-
Baudeing materials and garden supplies stores     315					(\$1,000)				ships (number)
Building material and supply stores   157   86 905   9 6604   2 139   718   25		Retall trade	3 407	1 801 096	190 852	45 <b>01</b> 8	23 010	1 594	252
Section   Sect									17
Second Color	521	Lumber and other building materials dealers	142	85 588	9 131	1 983	664		4 4
Section   Sect								63	10
Department stores (encl. lessed depts)   1	526	Retail nurseries, lawn and garden supply stores		9 541	805	147	64	7	2
Department stores (excl. hasted depits)	<b>5</b> 3		93	(D)	(D)	(D)	(D)	34	1
Second								-	-
Miscolaneous general merchandics stores				99 921 (D)				- 17	-
Section   Sect	539	Miscellaneous general merchandise stores	41		3 134	İ	368	17	1
Meal and fine (seafood) markets   26									34 24
S43	542	Meat and fish (seafood) markets	26	6 510	714	167	98	19	2 3
Frui and vegetable markets		Other food stores	16	1 690	245		58	5	5
545   Daily products stores   6   Color   Co	543	Fruit and vegetable markets	1 7			(D)		- 2	- 3
New and used car dealers	545	Dairy products stores		(D)	(D) 102	(D) 23	(D)	1 2	1
Second   S		Automotive dealers	<b>2</b> 39	415 171	35 <b>20</b> 5	8 215	2 154	51	16
553 pt. Differ battery, and accessory dealers.         74 (D) (D) (D) (D) (D) (D) (D)         (D) (D) (D) (D) (D) (D) (D)           555, 6, 7, 9         Miscellaneous automotive dealers.         30 14 527 910 202 90 10           555, 6, 7, 9         Boat dealers.         15 (D)								14 4	5 1
Section   Sect	553 pt.	Tire, battery, and accessory dealers	74	(D)	(D)	(D)	436 (D)		9 8
February    •			· · ·				10	1	
Motorcycle dealers   13								2	-
Second   S	557	Motorcycle dealers		(D)	(D)	(0)	990	5	1
561         Men's and boys' clothing stores         37         10 154         1 684         395         193         10           562, 3         Women's clothing and specialty stores         98         26 801         3 164         770         507         30           563         Women's clothing stores         90         26 026         3 056         744         484         25           565         Family clothing stores         63         29 513         3 643         901         451         23           566         Shoe stores         43         9 378         1 163         301         153         14           566 pt.         Men's shoe stores         4         541         75         17         10         2           566 pt.         Children's and juveniles' shoe stores         4         541         75         17         10         2           564 pt.         Family shoe stores         39         8 837         1 088         284         143         12           564 pt.         Family shoe stores         39         8 837         1 088         284         143         12           564 pt.         Family shoe stores         19         1 958         256         68 <td></td> <td></td> <td>330</td> <td></td> <td>, ,</td> <td></td> <td></td> <td>177</td> <td>11</td>			330		, ,			177	11
662, 3 Women's clothing and specialty stores         98 26 901 3 164 770 507 30           562 Women's clothing stores         90 26 026 3 056 744 484 25           563 Women's accessory and specialty stores         8 875 108 26 23 5           565 Family clothing stores         63 29 513 3 643 901 451 23           566 Shoe stores         43 9 378 1 163 301 153 14           566 pt. Men's shoe stores	56	Apparel and accessory stores	260	77 904	9 910	2 435	1 359	86	16
662         Women's clothing stores         90         26 026         3 056         744         484         25           563         Women's accessory and specialty stores         8         875         108         26         23         5           565         Family clothing stores         63         29 513         3 643         901         451         23           566         Shoe stores         43         9 378         1 163         301         153         14           566 pt.         Men's shoe stores         4         541         75         17         10         2           566 pt.         Children's and juveniles' shoe stores         4         541         75         17         10         2           566 pt.         Children's and juveniles' shoe stores         39         8 837         1 088         284         143         12           564 pt.         Children's and juveniles' shoe stores         19         1 958         256         68         55         9           564, 9         Other apparel and accessory stores         19         1 958         256         68         55         9           564         Children's and juveniles' stores         7         1 064	561		37						2
566         Shoe stores         43         9 378         1 163         301         153         14           566 pt.         Men's shoe stores         - <td< td=""><td>562</td><td>Women's clothing stores</td><td>90</td><td>26 026</td><td>3 056</td><td>744</td><td>484</td><td>25</td><td>8 7 1</td></td<>	562	Women's clothing stores	90	26 026	3 056	744	484	25	8 7 1
566 pt. 566 pt. 566 pt. Women's shoe stores	565	Family clothing stores	63	29 513	3 643	901	451	23	3
566 pt.     Children's and juveniles' shoe stores     39     8 837     1 088     284     143     12       566 pt.     Family shoe stores stores stores     19     1 958     256     68     55     9       564, 9     Other apparel and accessory stores     19     1 958     256     68     55     9       569     Children's and infants' wear stores     7     1 064     125     34     27     4       569     Miscellaneous apparel and accessory stores     12     894     131     34     28     5       57     Furniture and homefurnishings stores     179     62 557     9 338     2 136     766     76       5712     Furniture stores     58     30 368     5 097     1 179     361     22       5713, 4, 9     Homefurnishings stores     19     7 68     973     216     75     8       5713     Drapery and upholstery stores     19     7 68     973     216     75     8       5719     Miscellaneous homefurnishings stores     11     1 569     181     33     20     6       572     Household appliance stores     28     8 757     1 136     256     100     14       573     Radio, television, computer,			43	9 378	-	-	-	-	1 -
564         Children's and infants' wear stores         7         1 064         125         34         27         4           569         Miscellaneous apparel and accessory stores         12         894         131         34         28         5           57         Furniture and homefurnishings stores         179         62 557         9 338         2 136         766         76           5712         Furniture stores         58         30 368         5 097         1 179         361         22           5713, 4, 9         Homefurnishings stores         19         7 468         973         216         75         8           5714         Drapery and upholstery stores         19         7 468         973         216         75         8           5719         Miscellaneous homefurnishings stores         11         1 569         181         33         20         6           572         Household appliance stores         28         8 757         1 136         256         100         14           573         Radio, television, computer, and music stores         60         14 361         1 944         447         207         25           5731, 4         Racio, television, electronics, and computer s	566 pt.	Children's and juveniles' shoe stores	-	-	-	-	-	_	- - 1
569         Miscellaneous apparel and accessory stores         12         894         131         34         28         5           57         Furniture and homefurnishings stores         179         62         557         9         338         2         136         766         76           5712         Furniture stores         58         30         368         5         097         1         179         361         22           5713         Homefurnishings stores         19         7         468         973         216         75         8           5714         Drapery and upholstery stores         3         34         7         5         3         1           5719         Miscellaneous homefurnishings stores         3         34         7         5         3         1           572         Household appliance stores         28         8         757         1         136         256         100         14           573         Radio, television, computer, and music stores         60         14         361         1         944         447         207         25           5731, 4         Radio, television, electronics, and computer stores         45         11			19					_	2
5712     Furniture stores     58     30 368     5 097     1 179     361     22       5713, 4, 9     Homefurnishings stores     33     9 071     1 161     254     98     15       5713     Floor covering stores     19     7 468     973     216     75     8       5714     Drapery and upholstery stores     3     34     7     5     3     1       5719     Miscellaneous homefurnishings stores     11     1 569     181     33     20     6       572     Household appliance stores     28     8 757     1 136     256     100     14       573     Radio, television, computer, and music stores     60     14 361     1 944     447     207     25       5731, 4     Record and prerecorded tape stores     45     11 271     1 527     362     161     20       5735 Becord and prerecorded tape stores     7     1 628     144     36     24     1       5736     Musical instrument stores     8     1 462     273     49     22     4       58     Eating and drinking places     984     161 860     37 534     8 477     7 532     602			12					5	2
5713, 4, 9     Homefurnishings stores     33     9 071     1 161     254     98     15       5713     Floor covering stores     19     7 468     973     216     75     8       5714     Drapery and upholstery stores     3     34     7     5     3     1       5719     Miscellaneous homefurnishings stores     11     1 569     181     33     20     6       572     Household appliance stores     28     8 757     1 136     256     100     14       573     Radio, television, computer, and music stores     60     14 361     1 944     447     207     25       5731, 4     Radio, television, electronics, and computer stores     45     11 271     1 527     362     161     20       5735     Record and prerecorded tape stores     7     1 628     144     36     24     1       5736     Musical instrument stores     8     1 462     273     49     22     4       58     Eating and drinking places     984     161 860     37 534     8 477     7 532     602									12
Floor covering stores									3
572     Household appliance stores     28     8 757     1 136     256     100     14       573     Radio, television, computer, and music stores     60     14 361     1 944     447     207     25       5731, 4     Radio, television, electronics, and computer stores     45     11 271     1 527     362     161     20       5735     Record and prerecorded tape stores     7     1 628     144     36     24     1       5736     Musical instrument stores     8     1 462     273     49     22     4       58     Eating and drinking places     984     161 860     37 534     8 477     7 532     602	5713 5714	Floor covering stores Drapery and upholstery stores	19	7 468 34	973 7	216 5	75 3	8 1	- 1 1
5731, 4       Radio, television, electronics, and computer stores       45       11 271       1 527       362       161       20         5735       Record and prerecorded tape stores       7       1 628       144       36       24       1         5736       Musical instrument stores       8       1 462       273       49       22       4         58       Eating and drinking places       984       161 860       37 534       8 477       7 532       602							1		2
5735 Record and prerecorded tape stores									5 3
	5735	Record and prerecorded tape stores	7	1 628	144	36	24	1 4	2 -
E040 Fating places 0.000 7.470 0.000 7.470 0.000 7.470 0.000	<b>5</b> 8	Eating and drinking places	984	161 860	37 534	8 477	<b>7 5</b> 3 <b>2</b>	602	97
5812 pt. Restaurants and lunchrooms 354 62 300 17 224 3 914 3 373 217									70 40
5812 pt.     Cafeterias     9     484     158     35     26     6       5812 pt.     Refreshment places     230     60 939     13 972     3 039     2 722     119       5812 pt.     Other eating places     24     3 621     882     188     230     14	5812 pt.	Refreshment places	230	60 939	13 972	3 039	2 722	119	27 2
5813 Drinking places							1		27
591 Drug and proprietary stores 137 74 040 9 101 2 165 910 43	591		137	74 040	9 101	2 165	910	43	7
591 pt. Drug stores 130 71 918 8 786 2 083 870 39 591 pt. Proprietary stores 7 2 122 315 82 40 4		Drug stores	130					39	7

See footnotes at end of table.

#### Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid employees	Unincorporat	ed businesses
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroli (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
59 ex. 591	Miscellaneous retail stores	505	(D)	(D)	(D)	(D)	232	41
592	Liquor stores	114	29 127	2 963	682	454	42	5
593	Used merchandise stores	16	(D)	(D)	(D)	(D)	11	2
594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	162 31 18 13	37 491 15 874 13 047 2 827	4 996 1 915 1 617 298	1 190 460 393 67	638 189 152 37	82 10 3 7	14 2 - 2
5942 5943 5944 5945 5946 5947 5948 5949	Book stores Stationery stores Jewelry stores Hobby, toy, and game shops Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	14 1 44 16 1 40 -	(D) (D) 8 893 (D) (D) 4 492 - 3 298	(D) (D) 1 503 (D) (D) 579 - 419	(D) (D) 354 (D) (D) 134 -	(D) (D) 178 (D) (D) 109 - 76	9 1 23 8 - 23 8 - 23	- - 2 2 - 7 - 1
596 5961 5962 5963	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	33 19 5 9	21 562 (D) (D) (D)	1 984 (D) (D) (D)	548 (D) (D) (D)	182 (D) (D) (D)	16 11 3 2	1 - 1
598 5983 5984 5989	Fuel dealers Fuel oil dealers Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c.	81 28 51 2	36 349 20 560 (D) (D)	3 347 1 226 (D) (D)	858 296 (D) (D)	254 92 (D) (D)	25 17 7 1	1 1 -
5992 5993 5994 5995	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores	51 - 2 12	4 436 - (D) 2 488	869 - (D) 427	208 - (D) 88	142 (D) 30	36 - - 3	7 - 2 2
5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops	34 3 - 31	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	17 2 - 15	7 - - 7
<del></del>	ludes also from estales and a desta		(-)	(-)	(-)		l	L

#### Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by A, see appendix F]

			Cumula	ative				Cumula	ative
Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total	Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
North Dakota	(X)	3 729 644	3 729 644	100.0	North Dakota Con.				
Fargo Grand Forks Bismarck Minot Dickinson	1 2 3 4 5	783 344 483 099 450 722 385 900 154 721	783 344 1 266 443 1 717 165 2 103 065 2 257 786	56.4		10 11 12 13 14	70 332 61 225 53 091 27 705 26 285	2 772 254 2 833 479 2 886 570 2 914 275 2 940 560	74.3 76.0 77.4 78.1 78.8
Jamestown	6 7 8 9	136 795 111 102 106 925 89 314	2 394 581 2 505 683 2 612 608 2 701 922	67.2 70.0	Rugby Harvey Carrington Beulah	15 16 17 18	24 253 21 167 19 231 15 426	2 964 813 2 985 980 3 005 211 3 020 637	79.5 80.1 80.6 81.0

<sup>1</sup>Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

#### Table 11. Counties Ranked by Volume of Sales: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by A, see appendix F]

			Cumula	ative				Cumula	ative
Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total	Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
North Dakota	(X)	3 729 644	3 729 644	100.0	North Dakota-Con.				
Cass Grand Forks Burleigh Ward Stark	1 2 3 4	829 068 518 882 457 175 397 992 165 885	829 068 1 347 950 1 805 125 2 203 117 2 369 002	22.2 36.1 48.4 59.1 63.5	Bowman	26 27 28 29 30	17 835 16 865 15 980 15 932 14 719	3 485 869 3 502 734 3 518 714 3 534 646 3 549 365	93.5 93.9 94.3 94.8 95.2
StutsmanMortonWilliams	6 7 8	141 053 123 423 122 575 94 923	2 510 055 2 633 478 2 756 053 2 850 976	67.3 70.6 73.9 76.4	Golden Valley	31 32 33 34 35	14 221 13 651 12 219 11 708 10 886	3 563 586 3 577 237 3 589 456 3 601 164 3 612 050	95.5 95.9 96.2 96.6 96.8
Ramsey	10 11 12	83 656 68 505 65 578	2 934 632 3 003 137 3 068 715	78.7 80.5 82.3	La Moure	36 37 38 39 40	10 589 9 790 9 636 9 629 9 330	3 622 639 3 632 429 3 642 065 3 651 694 3 661 024	97.1 97.4 97.7 97.9 98.2
Pembina Mercer Traill	13 14 15	46 005 39 877 36 459	3 114 720 3 154 597 3 191 056	83.5 84.6 85.6	Griggs Eddy Logan Sargent	41 42 43	9 199 8 786 8 658	3 670 223 3 679 009 3 687 667	98.4 98.6 98.9
Bottineau Rolette Mountrail	16 17 18	36 448 32 719 30 751	3 227 504 3 260 223 3 290 974	86.5 87.4 88.2	Burke	44 45	7 794 7 009	3 695 461 3 702 470	99.1 99.3
Wells	19 20	30 077 28 960	3 321 051 3 350 011	89.0 89.8	Benson Steele Kidder	46 47 48 49	6 866 5 295 4 909 4 591	3 709 336 3 714 631 3 719 540 3 724 131	99.5 99.6 99.7 99.9
Cavalier	21 22 23	28 519 25 179 23 341	3 378 530 3 403 709 3 427 050	90.6 91.3 91.9	Sioux Shendan	50 51	2 760 1 668	3 724 131 3 726 891 3 728 559	99.9
Dickey Foster Nelson	24 24 25	23 341 22 665 18 319	3 449 715 3 468 034	91.9 92.5 93.0	Billings Slope	51 52 53	1 016	3 728 559 3 729 575 3 729 644	100.0 100.0 100.0

<sup>&</sup>lt;sup>1</sup>Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

# APPENDIX A. General Explanation

#### **CENSUS COVERAGE AND METHODOLOGY**

Structure and method of enumeration—Firms in the 1987 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

- The nonmail universe consists of firms which were not required to file a regular census return and includes:
  - a. All nonemployers, i.e., all firms with no paid employment during 1987. Sales information for them was obtained from administrative records of other Federal agencies. Although consisting of a large number of firms, nonemployers account for less than 3 percent of total retail sales. Data on nonemployers are provided in subsequent 1987 Census of Retail Trade reports, Nonemployer Statistics, RC87-N, and Selected Statistics, RC87-SP-1.

The census included only those retail nonemployer firms which reported a sales volume of \$1,000 or more during 1987 plus firms in operation for less than the full year that reported sales which, if projected to an annual basis, would have reached a total of \$1,000 or more.

b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with paid employees at any time during 1987 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total retail sales.

Data on sales, payroll, and employment for employer firms below the cutoff were derived or estimated from the administrative records of other Federal agencies, except for a 10-percent sample which was included in the mail universe.

- 2. The mail universe consists of firms for which information was obtained basically by means of a mail canvass and includes:
  - a. Large employers, i.e., all employer firms above the payroll size cutoff establishment to separate large from small employers. Within this category, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location

and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, firms were sent a form to use in updating the list of establishments with those opened since 1986.

b. The 10-percent sample of small employers referred to in section 1b above which were sent the census mailing packages containing the appropriate 1987 questionnaires.

Method of classifying kinds of business—The retail trade classifications for all establishments were based on the Standard Industrial Classification (SIC) Manual.¹ However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

- 1. The nonmail universe.
  - All nonemployers were classified inside or outside of retail trade on the basis of information obtained from other Federal agencies.
  - b. Selected small employers were classified on the basis of the most current census kindof-business classification available from one of the Bureau's current sample surveys or the 1982 census. Otherwise, the classification was obtained from the administrative records of other Federal agencies.

If the census or administrative record classifications proved inadequate (none corresponded to a census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1987 census kind-of-business code.

 Establishments in the mail universe were classified on the basis of their self designation and answers to questions on sales by merchandise lines and other special inquiries.

#### COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

<sup>&</sup>lt;sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

Classifications—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual. There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for retail trade are within SIC major groups 53 and 57. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in table 3 of this publication.<sup>2</sup>

Geographic areas—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (PMSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).<sup>3</sup>

Nonemployer firms—In 1982, data for nonemployers and the combined data for all establishments were presented only at the retail total level for all geographic areas except the United States, for which these data were published by kind of business. For 1987, data presented in this publication do not include nonemployer establishments. Consequently, data in this report are included only for establishments with payroll. Data for nonemployers by kind of business for the United States are presented in the 1987

<sup>2</sup>To improve comparability between 1982 and 1987 statistics, 1982 data were slightly adjusted to reflect organizational changes affecting some industries. Accordingly, statistics presented for 1982 vary slightly from those previously published.

Census of Retail Trade report, Selected Statistics, RC87-SP-1 and for States, metropolitan statistical areas, counties, and places with 2,500 inhabitants or more in the Retail Trade reports of the Nonemployer Statistics Series, RC87-N-1 to -4. See appendix A of the Nonemployer Statistics Series reports for a description of improvements in data collection and processing of nonemployer records for the 1987 Economic Censuses.

Establishments—In 1982 and prior censuses, the count of establishments (defined below) represented the number in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.<sup>2</sup>

#### **EXPLANATION OF TERMS**

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the retail trade report, Miscellaneous Subjects (RC87-S-4). Each retail establishment was tabulated according to the physical location at which the business was conducted.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe store" classification.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

<sup>&</sup>lt;sup>3</sup>Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).

Sales—Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; sales and receipts of departments or concessions operated by other firms; commissions or receipts from the sale of government lottery tickets; installment payments from leasing of vehicles, equipment, instruments, tools, etc. marketed under capital, finance, or full payout leases; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

Legal form of organization—The legal form of organization for firms in the mail universe was based on the response to the organizational status inquiry on the various census forms. The legal form of organization of nonmail firms was generally based on information available from the administrative records of other Federal agencies.

This report presents data by the following legal forms of organization:

- 1. Corporations (including corporate cooperatives).
- 2. Individual proprietorships.
- 3. Partnerships.
- 4. Other types.

Auxiliary establishments—Each company included in this census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries which primarily service retail establishments are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

#### KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, major groups 52 through 59 in the 1987 SIC manual, includes establishments engaged in selling merchandise for personal or household consumption and in rendering services incidental to the sale of the goods. Exceptions to this general rule are lumber yards; paint, glass, and wallpaper stores; typewriter stores; stationery stores; and gasoline service stations, which sell to both the general public for personal and household consumption and to businesses. These types of stores are included in retail trade even if a higher proportion of their sales is made to other than individuals for personal or household consumption. However, such establishments that sell their products only to institutional or industrial users and to other wholesalers and establishments that sell similar merchandise for use exclusively by business establishments are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification was needed than that defined in the SIC manual, more kinds of business were identified within a SIC.

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities, or merchandise lines, are sold by different kinds of business is available in the 1987 Census of Retail Trade report, Merchandise Line Sales, RC87-S-3.)

# **Building Materials and Garden Supplies Stores** (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

Lumber and other building materials dealers (SIC 521)—Establishments primarily engaged in selling lumber, or lumber and a general line of building materials, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. Hardware is often an important line of retail lumber and building materials dealers. Establishments not selling to the general public or known in the trade as wholesale are classified in SIC 503.

Paint, glass, and wallpaper stores (SIC 523)— Establishments primarily engaged in selling paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. Establishments which do not sell to the general public are classified in wholesale trade.

Hardware stores (SIC 525)—Establishments primarily selling a number of basic hardware lines, such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Retail nurseries, lawn and garden supply stores (SIC 526)—Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves. Establishments primarily engaged in growing trees, shrubs, other plants, seeds, and bulbs are classified in SIC major group 01, and those growing Christmas trees are classified in SIC major group 08.

Mobile home dealers (SIC 527)—Establishments primarily engaged in the retail sales of new and used mobile homes, parts and equipment. Establishments primarily selling travel trailers and campers are classified in SIC 5561.

# General Merchandise Stores (SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and homefurnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, and general stores. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general merchandise by mail, vending machine, or direct selling are classified in SIC 596. Establishments having 25 to 49 employees and selling merchandise lines covered in the definition for department stores, previously classified in SIC 531 in prior censuses, are classified in SIC 539 in the 1987 Census.

Department stores (SIC 531)—Retail stores normally having 50 employees or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the three following groups of merchandise:

- 1. Furniture, homefurnishings, appliances, and radio and TV sets.
- 2. A general line of apparel for the family.
- 3. Household linens and dry goods.

The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the combined sales of the other two groups are \$1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (incl. leased depts.)

Department stores (excl. leased depts.)

For States and for areas with 10,000 retail establishments or more, the following subcategories of department stores (excl. leased depts.) also are presented:

Conventional department stores (SIC 531 pt.)— Establishments which satisfy the criteria of a department store (see above) and:

- 1. Usually provide check-out service and customer assistance (sales persons) within each department.
- 2. May have a catalog order service.
- 3. Are not affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

- 1. Soft goods and hard goods which are primarily nationally advertised brands.
- 2. Appliances which are serviced by another company.
- 3. Limited lines of merchandise through seasonal or special catalogs.

**Discount or mass merchandising department stores** (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and usually:

- 1. Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices.
- 2. Provide centralized check-out service.
- Do not provide customer assistance within store departments. Merchandise is normally sold through self-service with minimal assistance provided in any department.
- 4. Do not have a catalog order service.

These stores often sell:

- 1. Soft goods which are usually their own corporate brands or are unbranded.
- 2. Hard goods which are primarily nationally advertised brands.
- 3. Appliances which are serviced by another company.

National chain department stores (SIC 531 pt.)— Establishments which satisfy the criteria of a department store (see above) and:

- 1. Usually provide check-out service and customer assistance (sales persons) within each department.
- 2. Usually have a catalog order service.
- 3. Are affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

- 1. Soft goods and hard goods which are their own corporate brands or are unbranded.
- 2. Appliances which are serviced by their own company.

Variety stores (SIC 533)—Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis, with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

Miscellaneous general merchandise stores (SIC 539)—Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, homewares or homefurnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 50 employees, and stores usually known as country or general stores are included here. Also included are most catalog showrooms and establishments whose sales of apparel or furniture and homefurnishings exceed half of their total sales, providing that sales of the smaller of the two lines in combination with dry goods and household linens account for 20 percent or more of total sales. Establishments primarily engaged in the retail sales of their merchandise by catalog, mail, or television order are classified in SIC 5961.

#### Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.

Grocery stores (SIC 541)—Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often also sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats. Establishments commonly known as supermarkets and convenience food stores are included if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

Meat and fish (seafood) markets (SIC 542)—Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish, and other seafoods. They may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963.

Fruit and vegetable markets (SIC 543)—Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. They are frequently found in public or municipal markets, or roadside stands. However, roadside stands of farmers selling only their own produce are classified in SIC major group 01.

Candy, nut, and confectionery stores (SIC 544)— Establishments primarily selling candy, nuts, and other confections.

Dairy products stores (SIC 545)—Establishments primarily engaged in the retail sale of packaged dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen custard stands are classified in SIC 5812 and establishments selling ice cream and similar products from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

Retail bakeries (SIC 546)—Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in SIC 2051 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

Miscellaneous food stores (SIC 549)—Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs, poultry, health

foods, vitamin foods, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account and sell dressed fowls, or sell fowls cleaned and dressed by others.

#### Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. Automobile repair shops maintained by establishments engaged in the sale of new automobiles also are included.

Utility trailer dealers, previously classified in SIC 556 in prior censuses, are classified in SIC 559 in the 1987 census.

New car dealers (SIC 551)—Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They frequently maintain repair departments and carry stocks of replacement parts, tires, batteries, and automotive accessories. These establishments also frequently sell pickups and vans at retail.

Used car dealers (SIC 552)—Establishments primarily selling used cars and not holding a franchise for the sale of new passenger cars. These establishments also frequently sell used pickups and vans at retail.

Tire, battery, and accessory dealers (SIC 553 pt.)— Establishments primarily selling new automobile tires, batteries, automobile seat covers, and other automotive parts and accessories.

Other auto and home supply stores (SIC 553 pt.)—Establishments engaged in selling a combination of lines of merchandise including tires, batteries and accessories, household appliances, radios and television sets, sporting and recreational goods, toys, housewares, and hardware, no one of which accounts for over 49 percent of total sales.

Gasoline service stations (SIC 554)—Establishments primarily selling gasoline and automotive lubricants. These establishments frequently sell other merchandise such as tires, batteries, accessories, and other automobile parts or perform minor repair work. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included. Gasoline stations combined with other activities, such as grocery stores, convenience stores, or car washes are classified based on primary activities as determined by sales.

Boat dealers (SIC 555)—Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

Recreational vehicle dealers [n.e.c.] (SIC 556)— Establishments primarily engaged in the retail sale of new and used motor homes, recreational trailers, and campers (pickup coaches), including parts and accessories. Establishments primarily engaged in the retail sale of mobile homes are classified in SIC 527, and those primarily selling utility trailers are classified in SIC 559.

**Motorcycle dealers (SIC 557)**—Establishments primarily engaged in the retail sale of new and used motorcycles, including motor scooters, mopeds, all-terrain vehicles, and parts and accessories.

Automotive dealers, n.e.c. (SIC 559)—Establishments primarily engaged in the retail sale of new and used automotive vehicles, utility trailers, and automotive equipment and supplies, not elsewhere classified, such as snowmobiles, dunebuggies, and gocarts. Also included are establishments primarily engaged in the retail sale of aircraft.

# Apparel and Accessory Stores (SIC Major Group 56)

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included are establishments which meet the criteria for Department stores (SIC 531) or Miscellaneous general merchandise stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

1972 SIC 568, "Furriers and fur shops", has been eliminated. Establishments previously classified in SIC 568 in prior censuses are classified in SIC 563 in the 1987 census.

Men's and boys' clothing stores (SIC 561)—Establishments primarily selling men's and boys' ready-to-wear clothing and accessories. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

Women's clothing stores (SIC 562)—Establishments primarily selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and

boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories. Custom tailors primarily engaged in making women's clothing to individual order are classified in SIC 569.

Women's accessory and specialty stores (SIC 563)— Establishments primarily engaged in selling women's accessories and specialties, such as millinery, hats, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and fur, including custom made. Establishments primarily engaged in fur repair and storage and which also may sell a minor amount of fur apparel are classified in SIC 7219.

Children's and infants' wear stores (SIC 564)— Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

Family clothing stores (SIC 565)—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of their total sales, (2) sales of all women's and girls' apparel items are not more than three times the sales of all men's and boys' apparel items, and (3) sales of men's and boys' apparel items are not more than three times the sales of all women's and girls' apparel items.

Men's shoe stores (SIC 566 pt.)—Establishments primarily selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

Women's shoe stores (SIC 566 pt.)—Establishments primarily selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

Children's and juveniles' shoe stores (SIC 566 pt.)—Establishments primarily selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear.

Family shoe stores (SIC 566 pt.)—Establishments primarily selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification if (1) sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined and (2) if children's and infants' footwear are not carried, sales of the larger of the two remaining groups are not more than three times the sales of the smaller group. Stores primarily selling athletic footwear and accessories are included here.

Miscellaneous apparel and accessory stores (SIC 569)—Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing, except fur apparel. Establishments primarily engaged in making fur apparel to custom order are classified in SIC 563.

# Furniture and Homefurnishings Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electric and gas appliances. Establishments selling electric and gas appliances are included in this group only if the major part of their sales consists of articles for home use. These stores also may perform repair work on household appliances, radios, televisions, and stereo equipment; but establishments primarily engaged in repair of these products are classified in SIC 76. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5931. Stores furnishing interior decorating service are classified according to the merchandise handled. Interior designers primarily engaged in advising clients on the selection of interior decorations are classified in SIC 7399.

1972 SIC 5732, "Radio and television stores," has been divided into two new industries for 1987: SIC 5731, "Radio, television, and electronics stores" and SIC 5734, "Computer and software stores." Also, 1972 SIC 5733, "Music stores," has been divided into two new industries for 1987: SIC 5735, "Record and prerecorded tape stores" and SIC 5736, "Musical instrument stores."

Furniture stores (SIC 5712)—Establishments primarily selling household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios, television sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise.

Floor covering stores (SIC 5713)—Establishments primarily engaged in the retail sale of floor coverings. Establishments included in this industry may incidentally perform installation, but contractors primarily engaged in installing floor coverings for others are classified in SIC 1752.

Drapery and upholstery stores (SIC 5714)— Establishments primarily selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

Miscellaneous homefurnishings stores (SIC 5719)— Establishments primarily engaged in the retail sale of miscellaneous homefurnishings, such as china, glassware, and metalware for kitchen and table use; bedding and linen; brooms and brushes; lamps and shades; mirrors and pictures; and venetian blinds and window shades. Establishments primarily engaged in the retail sale of miscellaneous homefurnishings by house-to-house canvas or by party-plan merchandising are classified in SIC 5963.

Household appliance stores (SIC 572)—Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, and other household appliances, such as electric irons, percolators, hot plates, and vacuum cleaners. Many such stores also sell radios and television sets.

Radio, television, and electronics stores (SIC 5731)— Establishments primarily engaged in the retail sale of radios, television sets, record players, high fidelity (hi-fi) sound reproducing equipment, and other consumer electronics equipment. Such establishments also may sell additional lines such as household appliances, computers, computer peripheral equipment, software, musical instruments, or records. Establishments in this industry may perform incidental installation and repair work on radios, televisions, and other consumer electronics equipment. Establishments primarily engaged in the installation and repair of these products are classified in SIC 7622.

Computer and software stores (SIC 5734)— Establishments primarily engaged in the retail sale of computers, computer peripheral equipment, and software.

Record and prerecorded tape stores (SIC 5735)— Establishments primarily selling phonograph records and prerecorded audio and video tapes and discs. Establishments primarily engaged in the retail sale of computer software are classified in SIC 5731 and those primarily engaged in the rental of video tapes in SIC 7841.

Musical instrument stores (SIC 5736)—Establishments primarily selling musical instruments; such as organs, pianos, horns, stringed instruments, and percussion instruments; sheet music; and similar supplies.

# Eating and Drinking Places (SIC Major Group 58)

This major group includes retail establishments selling prepared food and drinks for consumption on the premises; it also includes lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption.

Restaurants and lunchrooms (SIC 5812 pt.)—Establishments engaged in serving prepared food and beverages. Waiter/waitress service is provided and the establishments have seating facilities for at least 15 patrons. Included here are only those establishments in which waiters/waitresses take orders from patrons while the patrons are seated at a counter, booth, or table. They often serve alcoholic beverages. Establishments in which sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified as Drinking places (SIC 5813).

Social caterers (SIC 5812 pt.)—Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar dedicated facility rather than at a fixed business location. Such establishments also may arrange for some entertainment, but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

Cafeterias (SIC 5812 pt.)—Establishments engaged in serving a wide variety of prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter or waitress service may be provided. Table and/or booth seating facilities are usually provided.

Refreshment places (SIC 5812 pt.)—Establishments primarily selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as chicken and hamburgers for consumption either on or near the premises or for "takehome" consumption. Such establishments do not have waiter/waitress service where the patron's order is taken while the patron is seated at a table, booth, or counter.

Contract feeding (SIC 5812 pt.)—Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. (This is not a lease arrangement.) The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

Ice cream and frozen custard stands (SIC 5812 pt.)—Establishments primarily engaged in selling ice cream, frozen custard, or other frozen ices for consumption either

on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.)

**Drinking places (SIC 5813)**—Establishments primarily engaged in the retail sale of alcoholic drinks such as beer, ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments.

# Miscellaneous Retail Stores (SIC Major Group 59)

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: Drug stores, liquor stores, used merchandise stores, miscellaneous shopping goods stores, nonstore retailers, fuel dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

Establishments primarily selling used automobile parts and accessories, previously classified in SIC 593 in prior censuses, are classified in Wholesale Trade SIC 5015 in the 1987 census. Ice dealers, previously classified in SIC 5982, are classified in SIC 5999 in the 1987 census. And, optical goods stores, previously classified in SIC 5999, are classified in new SIC 5995 in the 1987 census.

Drug stores (SIC 591 pt.)—Establishments engaged in the retail sale of prescription drugs. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. These stores are classified on the basis of their usual trade designation rather than on the stricter interpretation of commodities handled.

**Proprietary stores (SIC 591 pt.)**—Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

Liquor stores (SIC 592)—Establishments primarily selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Used merchandise stores (SIC 593)—This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; and those primarily selling used mobile homes in SIC 5271. Establishments primarily selling used automobile parts and accessories are classified in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.

General line sporting goods stores (SIC 5941 pt.)—Establishments primarily selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

Specialty line sporting goods stores (SIC 5941 pt.)—Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment. Establishments primarily engaged in the retail sale of athletic footwear are classified in SIC 5661.

Book stores (SIC 5942)—Establishments primarily selling new books and periodicals. Stationery and related items may also be sold. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail-order houses (SIC 5961). Establishments primarily engaged in the sale of used books are classified in SIC 593.

Stationery stores (SIC 5943)—Establishments primarily engaged in the retail sale of stationery, such as paper and paper products (including printing and engraving), post cards, novelties, and school supplies. These establishments also may sell additional lines of office type supplies, such as accounting and legal forms; blankbooks and forms; and office forms and supplies. Establishments primarily engaged in selling office supply forms and supplies are classified in SIC 5112. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

Jewelry stores (SIC 5944)—Establishments primarily engaged in the retail sale of any combination of the lines of jewelry, such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631.

Hobby, toy, and game shops (SIC 5945)—Establishments primarily engaged in the retail sale of toys, games, and hobby and craft kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items, such as coins, stamps, and autographs, are classified in SIC 5999.

Camera and photographic supply stores (SIC 5946)— Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in finishing films are classified in SIC 7395.

Gift, novelty, and souvenir shops (SIC 5947)— Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, greeting cards, holiday decorations, and miscellaneous small art goods. Luggage and leather goods stores (SIC 5948)— Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods, except apparel.

Sewing, needlework, and piece goods stores (SIC 5949)—Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, yarn, and other needlework accessories.

Catalog and mail-order houses (SIC 5961)— Establishments primarily selling merchandise as a result of orders received by catalog, mail, or television order. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, and advertising on radio and television. Departmentalized retail stores normally with 50 employees or more and operated by mail-order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 50 employees and operated by mail-order houses and selling a general line of merchandise are classified in SIC 539. In some tabulations at the national level, catalog and mail-order houses are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are department store merchandise, other general merchandise, and other mailorder houses. Establishments primar-ily engaged in mailorder sales of computer hardware and/or software and television order (home shopping) sales are included within the "Other mail-order houses" classification.

Merchandising machine operators (SIC 5962)—Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), lockers and scales (SIC 7299), or insurance policies sold through vending machines (SIC 63). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

Since many automatic merchandising machine operations are conducted in conjunction with the operation of manufacturing plants and of other establishments not classified in retail trade, data for "retail" automatic merchandising machine operators should not be interpreted as a measure of total sales through automatic merchandising machines. Nor do the data for "retail" automatic merchandising machine operators include sales made through automatic merchandising machines owned by establishments classified in other kinds of retail trade.

Direct selling establishments (SIC 5963)—Establishments primarily selling merchandise by house-to-house canvass, by party plan, by telephone, or from trucks or wagons or other temporary locations. The "establishment"

is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, homefurnishings and equipment; mobile food service; books and stationery; and other direct selling.

Fuel oil dealers (SIC 5983)—Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

Liquefied petroleum gas (bottled gas) dealers (SIC 5984)—Establishments primarily engaged in the retail sale of bottled or bulk liquefied petroleum (LP) gas.

Fuel dealers, n.e.c. (SIC 5989)—Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

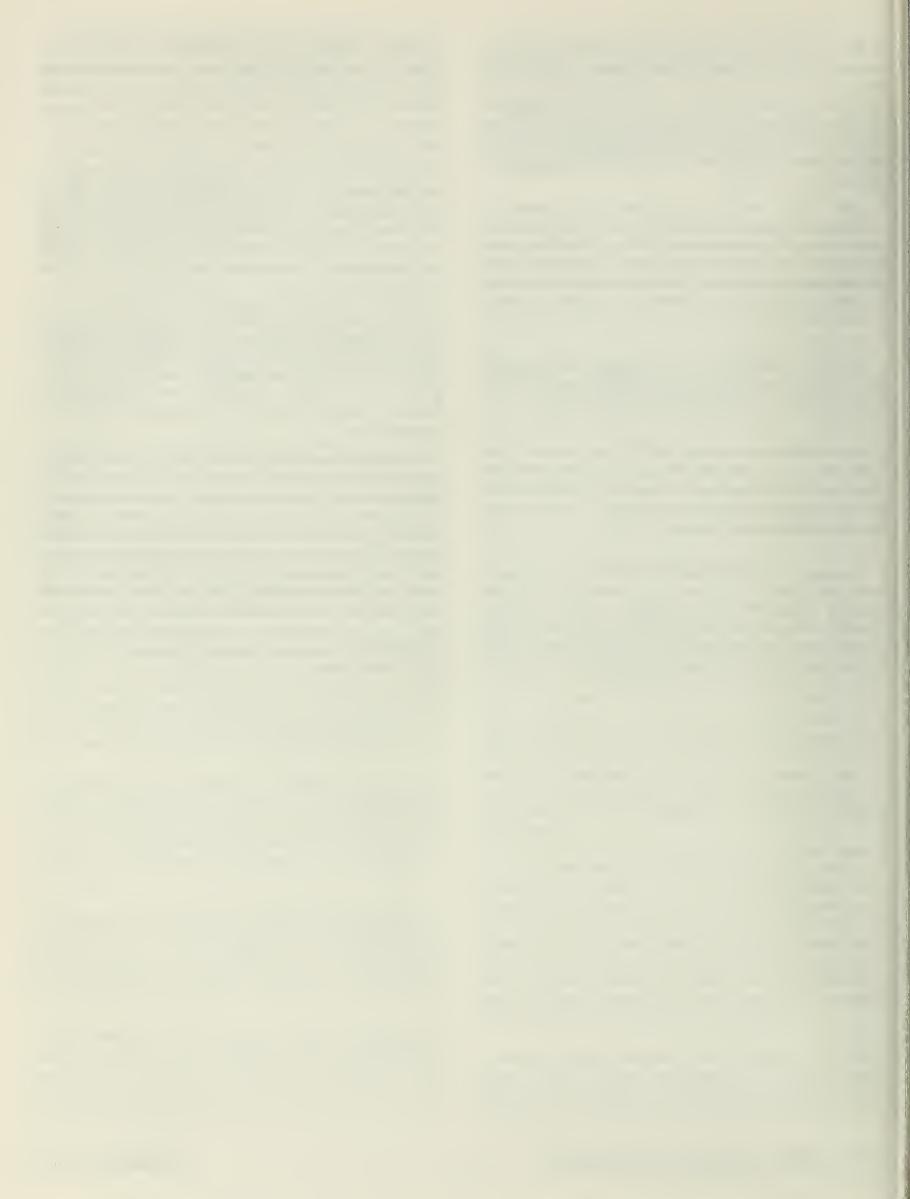
Florists (SIC 5992)—Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in the retail sale of seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing seeds, bulbs, flowers, and nursery stock are classified in SIC 0181.

Tobacco stores and stands (SIC 5993)—Establishments primarily engaged in the retail sale of cigarettes, cigars, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News dealers and newsstands (SIC 5994)— Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

Optical goods stores (SIC 5995)—Establishments primarily engaged in the retail sale of prescription eyeglasses and contact lenses for individuals. Offices of oculists, ophthalmologists and optometrists are classified in major group 80 even though a majority of their revenue is from the sale of eyeglass frames or prescription eyeglasses and contact lenses.

Miscellaneous retail stores, n.e.c. (SIC 5999)— Establishments primarily engaged in the retail sale of specialized lines of merchandise not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or consigned merchandise at retail or at auction. Establishments primar-ily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7399. In some tabulations, Miscellaneous retail stores are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are pet shops, typewriter stores, and other retail stores.



# **APPENDIX B. General Questions**



#### U.S. DEPARTMENT OF COMMERCE 1987 CENSUS OF RETAIL TRADE

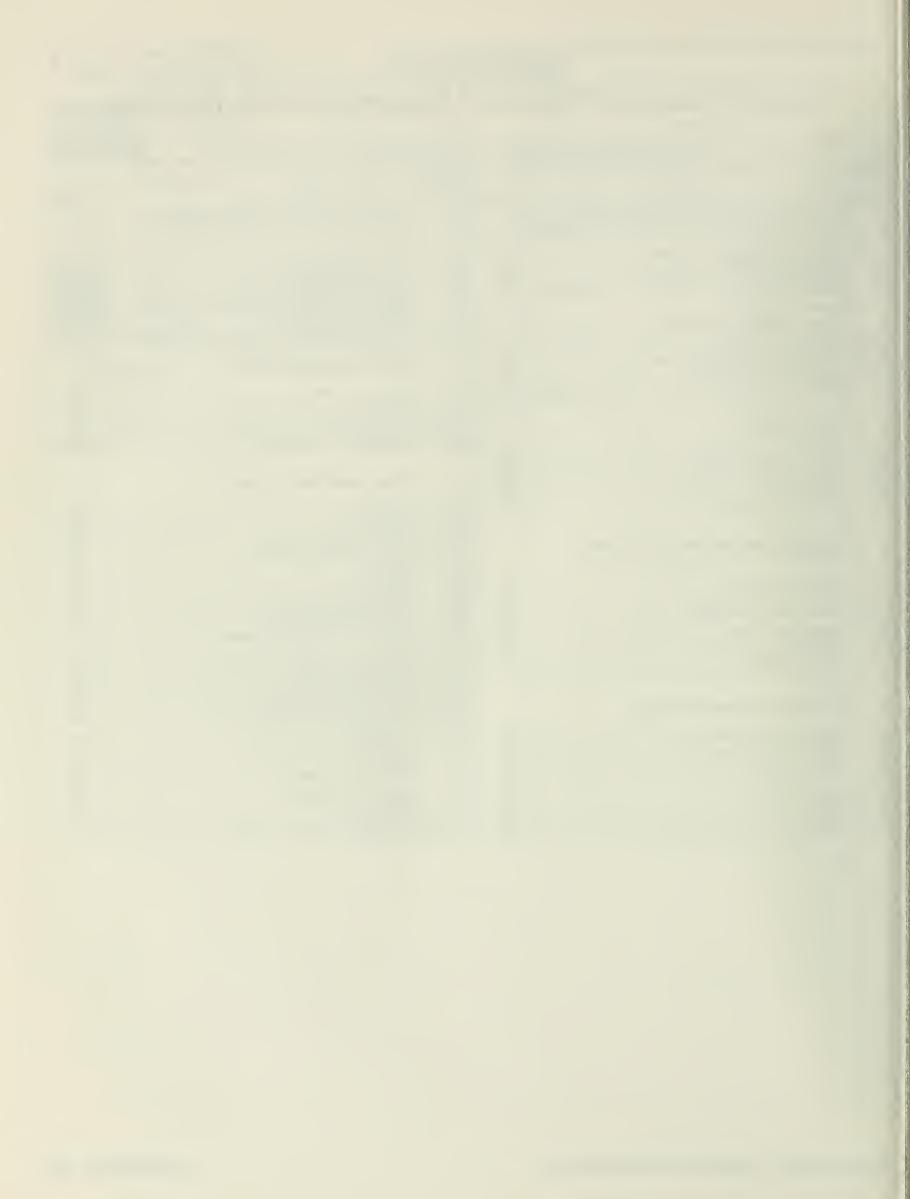
	OMB APPROVAL NO. 0807-0528; EXPIRES 08/89
NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census amployees and may be used only for statistical purposas. The law also provides that copies retained in your files are immune from legal process.	In correspondence pertaining to this report, Employer identification (EI) please refer to this Census File Number (CFN) Number  CB-5502
Please complete this form and RETURN TO  BUREAU OF THE CENSUS 1201 East Tenth Street Jeffersonville, IN 47134	
DUE DATE: FEBRUARY 15, 1988  If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census Fila Number (CFN).	
NOTE — Please read the accompanying instructions before answering the questions.	
	Class served and in the state of 700 Code FAITTO and a make if not about
Item 1 — EMPLOYER IDENTIFICATION NUMBER	Please correct errors in name, address, and ZIP Coda. ENTER street end number if not shown.  Item 4 — ORGANIZATIONAL STATUS — Mark (X) the ONE box which best
Is the Employer Identification (EI) Number shown in the label the SAME as that us this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Tr Form 941?	describes this establishment during 1987.
2 NO - Enter current (9 digits)	
Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT	3 Cooperative association (taxable)
Answer items a, b, c, and d  NOTE: P.O. boxes or rural routes are not physical locations.	4 Cooperative association (tax-exampt)
a. Same as shown in mailing labal. If different, indicate change.	5 ☐ Governmentel — Specify
NUMBER AND STREET	0 Corporation (Do not mark if any form of cooperative association.)
	9 ☐ Other — Specify
CITY, TOWN, VILLAGE, ETC. STATE ZIP COOE	
	HOW TO Value figures may be reported in dollars or rounded to thousands.  Value figures may be reported in dollars or rounded to thousands.  Milination Thousands Illons and Illons (000) (000)
b. Is this establishment physically located inside the legal boundaries of the city, village, etc.?	town, DOLLAR Example: If a figure is \$1,125,628, PREFERRED 1   126
095 1 ☐ YES 3 ☐ No legal boundaries	Acceptable 1 125 628
2 ☐ NO 4 ☐ Don't know	Sales of merchandise and other operating receipts  EXCLUDING sales (or other) taxes collected
c. Type of municipality whara physically located	Item 6 - PAYROLL AND EMPLOYMENT Mil. Thou. Dol.
оэв 1 City, villaga, or borough 3 Other or don't know	a. Payroll in 1987, before deductions
2 Town or township	(1) Total ANNUAL payroll
	(2) FIRST QUARTER payroll (Jan Mar.)
d. Name of county where physically located	b. Employment in 1987 Number
	Number of paid employees for the pey period including  March 12, 1987 (include both full, and part time employees)
Item 3 — OPERATIONAL STATUS  a. How many months during 1987 did this firm or  Number of	months manufacture, 1307 (include boar run- and part-unite employees)
organization actively operata this establishment?	
b. Mark (X) the ONE box which bast describes this establishment at the end of	1987.
001 1 ☐ In operation	
2 Temporarity or aeasonally inactive Figures  Month Da	
3 ☐ Caased operation — Give date	Item 9 — KIND OF BUSINESS
Sold or leasad to another operator — Give date at right  AND enter name, etc., below	Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1987.
NAMÉ OF NEW OWNER OR OPERATOR	(Categories appropriate to individual form)
NUMBER AND STREET	
CITY STATE ZIP COOE	
PENALTY FOR FAILURE TO REPORT	CONTINUE ON PAGE 2

Report sales eith	ERCHANDISE LINES er in dollar figures (see example o el sales (see example below).	on page	1) or as	a percer	nt (in wh	nole		b. Does this company own or control any other company or companies?	ENTER OWNED OR CONTROLLED COM	PANY NAMI	E, AOORES	SS, AND ZIF	COOE
HOW TO REPORT	If figure is 38.76% of total salas:		Mil.	Thou.	Dol.	Per- cent		2 ☐ NO	El No. (9 digits)				
PERCENTS	• Report whole perce	ints —			<u> </u>	39			ents were operated under tha			Numbe	t
	Not acceptable —		Ectima	ted sale	s during	38.76		El Number shown in the corrected in item 1) at			079		
Me	rchandise lines	Con- sus use	1	Thou.		Per-			e the <b>physical location</b> address ment. The haadquarters location				ated
	(Categories appropriate to		$\geq$				1	Continue with same for	mat in REMARKS (or attach a sep	1987 Sales	Mil. 081	Thou.	Dol.
NOTE	Inswer item 13 only if your shown in the address label (	Censor of this	us File I report	Numbe form, i	er (CFN begins	<i>1),</i>		KIND-OF-8USINESS GESCRIPTION	N .	Annual payroll			
	vith a zero.									Census	088		
	NERSHIP, CONTROL, ANI							NAME, AODRESS, AND ZIP COOE		1987	Mil.	Thou.	Dol.
a. Is this company owned or contr by another com	olled	NG COM	PANY NAM	E, AODRE	55, AND 2	IP CODE				Sales	081		
097 1 YES							2	KINO-OF-BUSINESS OESCRIPTION	N	Annual payroll	082		
2 □ NO		jits)								Consus	088		

# APPENDIX C. Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233]

1987 SIC code	Title	Reporting form CB-	1987 SIC code	Title	Reporting form CB
52	BUILDING MATERIALS AND GARDEN SUPPLIES STORES		57	FURNITURE AND HOMEFURNISHINGS STORES	
5211	Lumber and other building materials dealers	5201	5712	Furniture stores	
5231	Paint, glass, and wallpaper stores	5202	5713	Floor covering stores	5704
5251 5261	Hardware stores	5203 5204	5714 5719	Drapery and upholstery stores	5705
5271	Retail nurseries, lawn and garden supply stores	5204	57 19		
1271	Woolie Horne dealers	3200	5722	Household appliance stores	5702
			5731	Radio, television, and electronics stores	5702
			5734	Computer and software stores	5702
<b>i</b> 3	GENERAL MERCHANDISE STORES		5735	Hecord and prerecorded tape stores	5/03
		Í	5736	Musical instrument stores	5/03
311 pt.	Conventional department stores	5301			1
311 pt.	Discount or mass merchandising department stores	5301	58	EATING AND DOWNING DI ACEC	
311 pt.	National chain department stores	5301	56	EATING AND DRINKING PLACES	1
331 399	Variety stores Miscellaneous general merchandise stores	5302			
399	Miscellaneous general merchandise stores	5301	5812 pt.	Restaurants and lunchrooms	
			5812 pt.	Social caterers	
		1	5812 pt.	Cafeterias	
4	FOOD STORES		5812 pt. 5812 pt.	Refreshment places	5801 5802
		İ	5812 pt.	Ice cream, frozen custard stands	5801
411	Croson stores	E400	5813	Drinking places	5801
423	Grocery stores	5400	55.5		"
431	Fruit and vegetable markets	5400			
441	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores	5400	59	MISCELLANEOUS RETAIL STORES	
451	Dairy products stores	5400		MIOGERALIE OF OTES	
461	Hetaii dakenes	1 5400	5040 -4	D	5004
499	Miscellaneous food stores	5400	5912 pt. 5912 pt.	Drug stores Proprietary stores	5901 5901
			5912 pt.	Liquor stores	5901
			5931	Used merchandise stores	5903
5	AUTOMOTIVE DEALERS AND GASOLINE SERVICE		5941 pt.	General line sporting goods stores	5904
	STATIONS		5941 pt.	Specialty line sporting goods stores	5904
			5942	Book stores	
511	New and used car dealers	5501	5943	Stationery stores	5905
521	Used car dealers	5501	5944 5945	Jewelry stores.	5007
531 pt.	Tire, battery, and accessory dealers	5502	5945	Hobby, toy, and game shops	5907
531 pt.	Other auto and home supply stores	5502	5947	Giff novelty and souvenir shops	5905
- 4 4	Coording and desired	5504	5948	Luggage and leather goods stores	5905
541 551	Gasoline service stationsBoat dealers	5502	5949	Camera and photographic supply stores	5909
561	Recreational vehicle dealers	5503	5001 -1		
571	Motorcycle dealers	5503	5961 pt. 5961 pt.	Department store merchandise – mail-order General merchandise, n.e.c. – mail-order	5910 5910
599	Automotive dealers, n.e.c.		5961 pt.	Other mail-order houses	5910
			5962 pt.	Merchandising machine operators	5802
			5963 pt.	Furniture, homefurnishings, equipment - direct selling	5910
c	APPAREL AND ACCECCODY CTORES		5963 pt.	Furniture, homefurnishings, equipment—direct selling	5910
6	APPAREL AND ACCESSORY STORES		5963 pt.	I Books and stationery—direct selling	1 5910
			5963 pt.	Other direct selling	
611	Men's and boys' clothing stores	5601	5983	Fuel oil dealers	5911
621 631	Women's clothing stores	5601	5984	Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c	5911
641	Children's and infants' wear stores	5601	5989	Fuel dealers, n.e.c.	5911
651	Family clothing stores	5601	5992 5993	Florists Tobacco stores and stands	
661 pt.	Men's shoe stores	5602	5994	News dealers and newsstands	5902
661 pt.	Women's shoe stores	5602	5995	Optical goods stores	5913
661 pt.	Children's and juveniles' shoe stores	5602	5999 pt.	Pet shops	5914
661 pt.	Family shoe stores	5602	5999 pt.	Typewriter stores	
5699	Miscellaneous apparel and accessory stores	1 5601	5999 pt.	Other retail stores, n.e.c.	5916



## APPENDIX D. Metropolitan Statistical Areas

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

#### **NORTH DAKOTA**

Bismarck, ND MSA

Burleigh County, ND

Morton County, ND

Fargo-Moorhead, ND-MN MSA

Clay County, MN

Cass County, ND

Grand Forks, ND MSA

Grand Forks County, ND



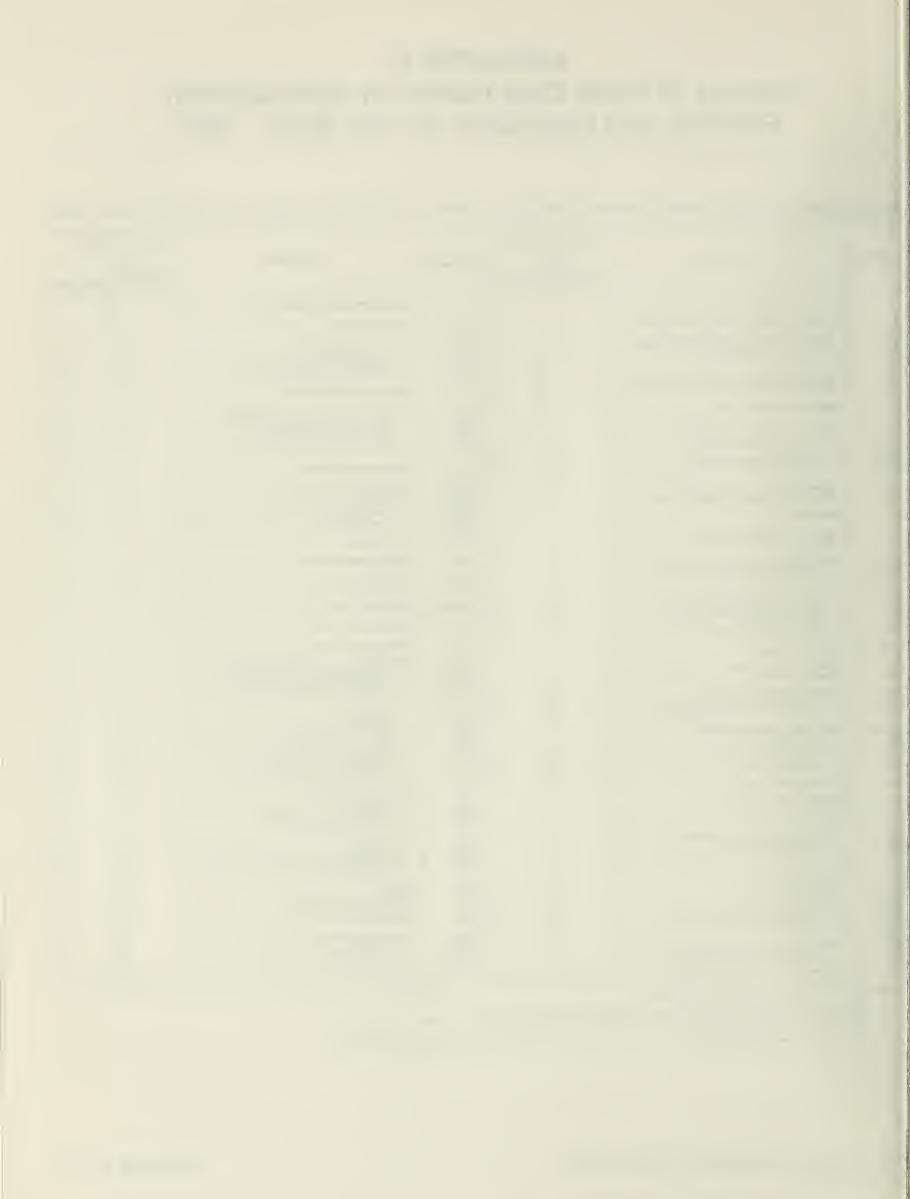
## APPENDIX E. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

Includes only establishments with payroll. For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A)

		Percent of sales‡				Percent of sales‡-	
1987 SIC code	Kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	1987 SIC code	Kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	Retall trade	1	0	57	Furniture and homefurnishings stores	1	1
j2	Bullding materials and garden supplies stores	2	0	5712	Furniture stores	1	0
521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	2 2 1	0 0 1	5713, 4, 9 5713 5714	Homefurnishings stores Floor covering stores Drapery and upholstery stores	1	1 0 0
525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	5 1 2	1 0 0	5719 572	Drapery and upholstery stores		3 2
53	General merchandise stores	0	0	573 5731	Radio, television, computer, and music stores		1
531	Department stores (incl. leased depts.)3 4	0	0	5734 5735	Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores	3	0
531 531 pt.	Department stores (excl. leased depts.) <sup>3</sup> Conventional <sup>3</sup>	0	0	5736	Musical instrument stores	1	0
531 pt. 531 pt.	Discount or mass merchandising <sup>3</sup> National chain <sup>3</sup>	(D) (D)	(D) (D)	58	Eating and drinking places	1	1
533 539	Variety stores Miscellaneous general merchandise stores	0	1 0	5812 5812 pt.	Eating places	1 2	1
54	Food stores		1	5812 pt. 5812 pt.	CafeteriasRefreshment places	1	2 0
541	Grocery stores	1	1	5812 pt.	Other eating places	3	0
542	Meat and fish (seafood) markets	4	1	5813	Drinking places		1
546 546 pt. 546 pt.	Retail bakeries Retail bakeries — baking and selling Retail bakeries — selling only	3 2 6	2 2 0	591 591 pt.	Drug and proprietary stores		1
543, 4, 5, 9	Other food stores	-	2	591 pt.	Proprietary stores	0	2
543 544	Fruit and vegetable marketsCandy, nut, and confectionery stores	(D)	(D) 1	59 ex. 591	Miscellaneous retail stores	2	1
545 549	Dairy products stores Miscellaneous food stores	(D) 2	(D) 2	592	Liquor stores	3	1
55 ex. 554	Automotive dealers	2	0	593	Used merchandise stores	0	3
551 552	New and used car dealersUsed car dealers	5	0	594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	1 1 0 4	1 0 0
553 553 pt. 553 pt.	Auto and home supply stores  Tire, battery, and accessory dealers  Other auto and home supply stores	(D) (D)	o (D) (D)	5942 5943	Book storesStationery stores	1 9	1 0
555, 6, 7, 9 555 556	Miscellaneous automotive dealers	1 1	0	5944 5945	Jewelry stores Hobby, toy, and game shops	2	2 2
1557	Recreational vehicle dealers Motorcycle dealers Automotive dealers, n.e.c	1 (D)	O (D) (D)	5946 5947	Camera and photographic supply stores Gift, novelty, and souvenir shops	2	(D) 1
559 554			(D)	5948 5949	Luggage and leather goods stores Sewing, needlework, and piece goods stores	(D) 1	(D) 0
.56	Apparel and accessory stores		1	596 5961	Nonstore retailers Catalog and mail-order houses	0	0
561	Men's and boys' clothing stores		0	5962 5963	Merchandising machine operators	0	0
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	1 0 2	1	598 5983	Fuel dealers	2 3	2
565	Family clothing stores	1	0	5984 5989	Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c	(D) (D)	(D) (D)
566 pt. 566 pt. 566 pt.	Shoe stores  Men's shoe stores  Women's shoe stores  Children's and juveniles' shoe stores	1 (D) 0 (D)	(D) (D)	5992 5993 5994 5995	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores	2 (D) 3 2	2 (D) 1 3
566 pt. 564, 9 564 569	Family shoe stores  Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	1 1 2 1	2 2 2	5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	(D) 4 0 (D)	(D) 0 0 (D)
-		· · · · · · · · · · · · · · · · · · ·	<u>-</u>				

‡ Coverage symbols: 0—Less than 10 percent. 1—10 to 19 percent. 2—20 to 29 percent. 3—30 to 39 percent. 4—40 to 49 percent. 5—50 to 59 percent. 6—60 to 69 percent. 7—70 to 79 percent. 8—80 to 89 percent. 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.
²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.
³Includes sales from catalog order desks.
⁴Includes data for leased departments operated within department stores. Data for this line not included in higher level totals.



# APPENDIX F. Geographic Notes

#### **NORTH DAKOTA**

There are no geographic notes for the State of North Dakota.



#### APPENDIX G.

# Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

			Establishments in business—			
1972 SIC code	1987 SIC code		Any time during year At end of year			
			1987	1982	1987	1982
		Retail trade— Including used automobile parts and accessories stores¹ Excluding used automobile parts and accessories stores²	5 297 5 235	5 404 5 388	4 879 4 822	4 991 4 975
52	52	Bullding materials and garden supplies stores	<b>42</b> 3	510	399	479
521, 3 521 523	521, 3 521 523	Building materials and supply stores	222 198 24	280 246 34	209 187 22	264 231 33
525 526 527	525 526 527	Hardware stores	142 37 22	166 22 42	136 35 19	155 20 40
53	53	General merchandise stores	131	146	130	138
531	531 539 pt.	Department stores (incl. leased depts.) [with 25 employees or more] <sup>3 4 5</sup> Department stores (incl. leased depts.) [with 50 employees or more] <sup>3 4 6</sup> Department stores (incl. leased depts.) [with 25 to 49 employees] <sup>3 4 7</sup>	37 33 4	36 (NA) (NA)	37 33 4	35 (NA) (NA)
531	531 539 pt.	Department stores (excl. leased depts.) [with 25 employees or more] <sup>3 5</sup> Department stores (excl. leased depts.) [with 50 employees or more] <sup>3 6</sup> Department stores (excl. leased depts.) [with 25 to 49 employees] <sup>3 7</sup>	37 33 4	36 (NA) (NA)	37 33 4	35 (NA) (NA)
533 539	533 539 pt.	Variety stores Miscellaneous general merchandise stores <sup>8</sup>	45 49	49 61	45 48	47 56
54	54	Food stores	516	585	474	533
541 5422, 3	541 5421	Grocery stores	390 35	463 31	360 31	426 28
546 5462 5463	546 546 pt. 546 pt.	Retail bakeries Retail bakeries—baking and selling Retail bakeries—selling only	54 48 6	44 42 2	49 43 6	41 39 2
543, 4, 5, 9	543, 4, 5, 9	Other food stores	37	47	34	38
543 544 545 549	543 544 545 549	Fruit and vegetable markets	3 15 3 16	3 20 8 16	3 15 1 1 15	1 15 7 15
55 ex. 554	55 ex. 554	Automotive dealers	354	379	321	366
551 552	551 552	New and used car dealersUsed car dealers	154 26	208 19	145 23	206 17
553 553 pt. 553 pt.	553 553 pt. 553 pt.	Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	122 109 13	99 87 12	106 94 12	92 82 10
555, 6, 7, 9	555, 6, 7,	Miscellaneous automotive dealers	52	53	47	51
555 556	555 556,	Boat dealers Recreational and utility trailer dealers <sup>9</sup>	21 9	14 7	20 9	14 7
557 559	559 pt. 557 559 pt.	Motorcycle dealers	20 2	30 2	16 2	28 2
554	554	Gasoline service stations	471	450	441	421
56	56	Apparel and accessory stores	484	526	442	5 <b>0</b> 6
561	561	Men's and boys' clothing stores	63	79	58	77
562, 3, 8 562 563, 8	562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores 10	201 179 22	204 189 15	192 171 21	196 181 15
565	565	Family clothing stores	80	99	71	94
566 566 pt. 566 pt. 566 pt. 566 pt.	566 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores Men's shoe stores Women's shoe stores Children's and juveniles' shoe stores Family shoe stores	103 5 21 1 76	110 6 22 3 79	95 5 19 1 70	107 6 22 3 76
564, 9 564 569	564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	37 11 26	34	26 8 18	32 10 22
See footnotes at end of table.						

			Establishments in business —			
1972 SIC code	1987 SIC code		Any time during year		At end	At end of year
			1987	1982	1987	1982
57	5 <b>7</b>	Furniture and homefurnishings stores	326	344	296	323
5712	5712	Furniture stores	102	128	95	115
5713, 4, 9 5713 5714 5719	5713, 4, 9 5713 5714 5719	Homefurnishings stores	71 34 9 28	76 35 16 25	63 31 6 26	71 34 14 23
572	572	Household appliance stores	44	47	42	46
573 5732	573 5731 5734	Radio, television, computer, and music stores Radio and television stores <sup>11</sup> Radio, television, and electronics stores Computer and software stores	109 74 62 12	93 65 (NA) (NA)	96 63 53 10	91 64 (NA) (NA)
<b>57</b> 33	5735 5736	Music stores	35 18 17	28 10 18	33 17 16	27 9 18
58	58	Eating and drinking places	1 441	1 413	1 301	1 261
5812 5812 pt. 5812 pt. 5812 pt. 5812 pt.	5812 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places	968 510 18 398 42	910 497 17 344 52	872 464 15 353 40	806 445 15 302 44
5813	5813	Drinking places	473	503	429	455
591	591	Drug and proprietary stores	188	188	183	179
591 pt. 591 pt.	591 pt. 591 pt.	Drug storesProprietary stores	178 10	181 7	174 9	172 7
59 ex. 591	5 <b>9 ex.</b> 59 <b>1</b>	Miscellaneous retali stores¹	963	<b>8</b> 63	892	<b>78</b> 5
592	592	Liquor stores	161	161	153	151
593	593, 5015 pt.	Used merchandise stores <sup>1</sup>	93	39	84	38
594 5941 5941 pt. 5941 pt.	594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores  Sporting goods stores and bicycle shops  General line sporting goods stores  Specialty line sporting goods stores	345 56 27 29	336 61 31 30	320 53 25 28	305 56 29 27
5942, 3 5942 5943	5942, 3 5942 5943	Book, stationery stores Book stores Stationery stores	34 29 5	40 29 11	32 27 5	37 27 10
5944	5944	Jewelry stores	83	87	76	83
5945, 6, 7, 8, 9	5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	172	148	159	129
5945 5946 5947 5948 5949	5945 5946 5947 5948 5949	Hobby, toy, and game shops Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	34 7 95 3 33	34 9 65 3 37	32 7 89 3 28	29 7 59 3 31
596 5961 5962 5963	596 5961 5962 5963	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	70 24 9 37	95 45 13 37	65 24 8 33	85 41 11 33
598 5983 5984 5982	5983 5984 5989, 5999 pt. (pt.)	Fuel and ice dealers Fuel oil dealers Liquefied petroleum gas (bottled gas) dealers Fuel and ice dealers, n.e.c. <sup>12</sup>	94 34 58 2	73 36 36 1	87 33 52 2	63 32 30 1
5992 5993 5994	5992 5993 5994	Florists Tobacco stores and stands News dealers and newsstands	81 1 5	67 2 8	71 1 4	62 2 5
5999	5995, 5999 pt.	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores]	113	82	107	74
5999 pt. 5999 pt. 5999 pt. 5999 pt.	(pt.) 5995 5999 pt. 5999 pt. 5999 pt. (pt.)	Optical goods stores Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c. [excl. ice dealers]	31 8 - 74	22 6 2 52	29 7 - 71	21 6 2 45

¹Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.
²Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).
³Includes sales from catalog order desks.
⁴Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.
⁵Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.
⁵Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.
₹Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.
⁵Excludes department stores with 25 to 49 employees classified in SIC 536 based on 1972 SIC.
¹¹Includes furriers and fur shops classified in SIC 568 based on 1972 SIC.
¹¹Includes computer and software stores classified in SIC 5732 based on 1972 SIC.
¹¹Includes ice dealers classified in SIC 5982 based on 1972 SIC.

### APPENDIX H. Changes in Retail Trade Kind-of-Business Classifications for 1987

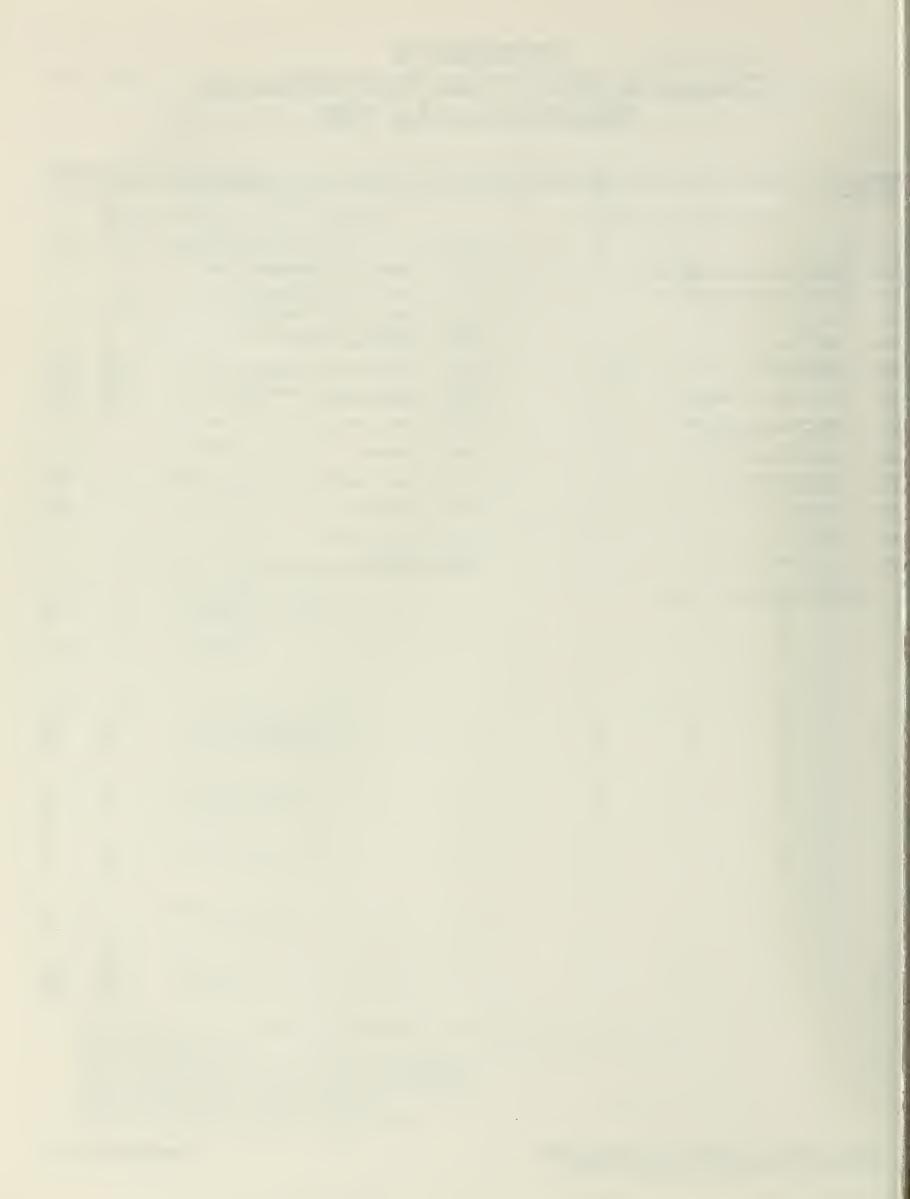
[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)

1972 SIC (used for 1972, 1977, and 1982 census reports)

Code	Title	Code	Title
5311 5399 pt.	Department stores [with 50 employees or more]	]- 5311	Department stores [with 25 employees or more]
5399 pt.	Miscellaneous general merchandise stores	5399	Miscellanous general merchandise stores
5421	Meat and fish (seafood) markets1	5422, 3	Meat and fish (seafood) markets
5461	Retail bakeries	5462 5463	Retail bakeries—baking and selling Retail bakeries—selling only
5561 5599 pt.	Recreational vehicle dealers Utility trailer dealers	<u>-</u> 5561	Recreational and utility trailer dealers
5632	Women's accessory and specialty stores	5631 5681	Women's accessory and specialty stores Furriers and fur shops
5731 5734	Radio, television, and electronics storesComputer and software stores	<u>-</u> 5732	Radio and television stores
5735 5736	Record and prerecorded tape stores	- 5733	Music stores
5932 5015 pt.	Used merchandise stores	- 5931	Used merchandise stores
5989 5999 pt.	Fuel dealers, n.e.c	- 5982	Fuel and ice dealers, n.e.c.
5995	Optical goods stores <sup>1</sup>	5999 pt.	Optical goods stores
5999 pt.	Other miscellaneous retail stores, n.e.c.	5982 pt. 5999 pt.	Ice dealers Other miscellaneous retail stores, n.e.c.

<sup>1</sup>No change in content. <sup>2</sup>Classified in retail trade prior to the 1987 census.



#### **PUBLICATION PROGRAM**

#### 1987 CENSUS OF RETAIL TRADE

Publications of the 1987 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

#### **Final Reports**

# Geographic area series—52 reports (RC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, and number of proprietorships and partnerships, by varied retail classifications. All statistics are presented for the State, MSA's, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1987 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 are shown by kind of business.

# Nonemployer statistics series—4 reports (RC87-N-1 to -4)

Four separate reports are being issued, each containing data for the States located in the four different regions. Data are included by kind of business on all establishments, establishments with payroll, and establishments without payroll for the United States. Also presented are statistics for establishments without payroll on number of establishments and sales by varied retail classifications for each State and, within each State, for MSA's, counties, and places with 2,500 inhabitants or more.

# Subject series—55 reports (RC87-S-1, -2, -3 (1 to 52), and -4)

The first report (RC87-S-1) presents data based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and nultiunits). Statistics are presented for establishments with payoll by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (RC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for retail firms with payroll for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of

value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The merchandise line sales series (RC87-S-3 (1 to 52)) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MSA, and the United States as a whole. Data for States and most MSA's will be available on computerized media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 41 broad merchandise line categories, including counts of establishments and the amount and percent of the line sold by various kinds of retail businesses.

A miscellaneous subjects report (RC87-S-4) contains special statistics on eating and drinking places, gasoline service stations and liquefied petroleum (LP) gas dealers, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MSA's.

## Special report series—1 report (RC87-SP-1)

The Selected Statistics report presents selected aggregate data on retail trade, including statistics not included in the other final reports.

#### Microfiche

Every final published report in the 1987 Census of Retail Trade will be available on microfiche.

#### **Public-Use Computer Tapes and Compact Discs**

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as ZIP Code statistics, available from series RC87-Z, and Merchandise Line Sales data for States (RC87-S-3 (1 to 51)). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

#### OTHER ECONOMIC CENSUSES REPORTS

Data on wholesale trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and womenowned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.



